## CORPORATE CONSULTANCY

Corporate Consultancy will deliver Specialist Professional Services, focussing on the delivery of timelimited projects, across a range of core corporate office functions.

These are;

- 1. Business Strategy & Transformation
- 2. Governance and Policy
- 3. Finance & Audit
- 4. Procurement & Sourcing
- 5. Human Resources & Organisational Development
- 6. Legal Services
- 7. Information and Communication Technology
- 8. Project & Programme Management

Lot 1	Business Strategy & Transformation
	Business Strategy formulation:
	<ul> <li>Development of corporate strategies and target operating models</li> </ul>
	<ul> <li>Strategic management consultancy services</li> </ul>
	Engagement with Senior Managers to build & design strategy resulting in lasting
	change
	Transformation:
	<ul> <li>Designing, monitoring and delivering change management projects and</li> </ul>
	Transformational programmes of work
	Business Process Re-engineering
	<ul> <li>People centred design, focussing on achieving outcomes for residents</li> </ul>
	<ul> <li>Research and analysis including expertise in qualitative and quantitative research and design methods</li> </ul>
	<ul> <li>Providing detailed communications and engagement plans</li> </ul>
	Cultural change and communication strategies
	Improvement plans and benefits tracking, when implementing new ways of
	working
Lot 2	Governance & Policy
	Governance:
	• Review, development and improvement of governance procedures and process in line with legislation
	Stakeholder engagement & communication activities
	Reporting & presenting recommendations
	Maximising organisational efficiencies
	Policy:
	• Development of policy, for both internal organisational requirements and for the
	delivery of external services
	Policies designed and drafted on both organisational wide and limited to specific
	service areas scales.
Lot 3	Finance & Audit
	Finance:
	<ul> <li>Financial analysis of options, viability assessment of projects and /or</li> </ul>

	<ul> <li>recommendation for appropriate delivery vehicles.</li> <li>Advice and Assurance on all aspects of the financial controls for complex projects</li> <li>Design and development of financial models, which would include the reporting and presenting findings to key stakeholders.</li> <li>Cost / Benefit reviews</li> <li>Benchmarking and strategy support.</li> <li>establishment of financial strategies, policies, processes</li> <li>specialist investment and financial market advisory services</li> <li>financial health checks</li> <li>Financial isk management services</li> <li>Financial analysis and recovery services"</li> <li>Preparation of outline or full business cases</li> </ul> Audit: <ul> <li>Audit service development and advice delivered across a range of internal audit functions, in line with Public Sector Internal Audit Standards and the Council's own standards and quality measures.</li> <li>Quality assurance on internal controls and measures.</li> <li>Audit investigations and assurance across Council suppliers and extended supply chain, where required.</li> <li>Support on fraud investigations, legislative compliance and certification requirements.</li> <li>Examination, evidence gathering, evaluation and Audit related recommendations reported and presented.</li> </ul>
	<ul> <li>reported and presented.</li> <li>Production of relevant audit reports, in line with Council requirements.</li> <li>Provision of specialist services, such as contract audit, IT audit and assurance</li> </ul>
	mapping
Lot 4	<ul> <li>Procurement &amp; Sourcing         <ul> <li>Development and implementation of procurement strategies, procurement policies and procedures</li> <li>Exploration, review and monitoring of managed procurement services e.g. provision of dynamic purchasing systems</li> <li>Strategic Supply Chain Management &amp; Contract Management activities</li> <li>Spend analysis, benchmarking and market shaping</li> <li>Development and delivery of procurement training</li> <li>Delivery of complex procurements, in line with OJEU Procurement Regulations</li> <li>Advice &amp; technical expertise provided on required insurance levels</li> <li>Risk assessment and recommendations for mitigation, regarding procurement &amp; sourcing options</li> </ul> </li> </ul>
Lot 5	<ul> <li>Human Resources &amp; Organisational development</li> <li>Development and delivery of HR policies, procedures</li> <li>Consultancy on role design and organisation structures</li> <li>Pay/reward reviews</li> <li>Strategic advice on pay, grading reviews and all HR related matters</li> <li>Development and Implementation of Performance management approaches</li> <li>Gap Analysis, Skills analysis &amp; capability management,</li> </ul>

	Occupational health services
Lot 6	Legal Services
Lot 6	<ul> <li>Provision of legal advisory services and assistance including, but not limited to; joint ventures, large scale portfolio work, mixed use development, construction &amp; regeneration, public procurement advice &amp; tendering (including competitive dialogue), planning inquiries, complex planning agreements, site assembly, review of construction contract terms and conditions, review of warranties to sub-contractors and sub-consultants, agreement of contract terms and conditions for construction contracts with any successful contractor, environmental matters, related state aid, any dispute or litigation closely connected with a regeneration project,</li> <li>Family &amp; Social Services related work including, but not limited to child protection, corporate parent responsibilities, adult social services &amp; vulnerable adult protection</li> <li>Litigation including, but not limited to ; Housing, Employment, General civil including complex debt collection, Construction</li> <li>Commercial including but not limited to; General Planning, Highway agreement, Landlord &amp; Tenant (including Housing), Compulsory Purchase Orders and Sales and Leasehold</li> <li>Other Miscellaneous Local Government work including and not limited to; Freedom of information law, data protection and governance, Licensing, Pensions, Elections</li> <li>Advice provided on the reduction of contractual risks</li> </ul>
Lot 7	Information and Communication Technology
	<ul> <li>Development of ICT strategies and solutions, including stakeholder engagement, research, benchmarking activities, case study review</li> <li>Delivery of ICT programmes, projects, services and solutions to support business requirements</li> <li>ICT health checks including system and service evaluation, benchmarking, security testing, capacity and performance analysis.</li> <li>Technical design architecture services</li> <li>Market evaluations, options analysis, recommendations and proposals</li> <li>Technical support on change implementation and transition</li> <li>Project and programme management resources</li> </ul>
	<ul> <li>Specialist technical support resources including infrastructure, networks, cloud, web and digital</li> <li>Programmer developer/analysts covering Web Development as well as application development</li> <li>Business System Analyst</li> <li>Information Security Monitoring Service – (OR SOC – Security Operational Centre Services)</li> <li>Information Security Check Consultant</li> <li>Information Security Secure Data Destruction Services</li> </ul>

	Information Security Zero Day Specialists
Lot 8	<ul> <li>Project &amp; Programme Management <ul> <li>To plan, direct, and coordinate activities to manage and implement interrelated projects from proposal or initiation to final operational stage.</li> <li>Ability to use both Agile and Prince 2 methodologies to suit the needs of the project or programme</li> <li>To build strong working relationships with key stakeholders across the Council.</li> <li>Manage complex multiple project teams as required to ensure that they meet their objectives and address any issues as appropriate.</li> <li>Develop robust governance frameworks for the constituent projects and programmes including project plans, risk/issue logs, and reports on programme activity for stakeholders including programme boards, executive directors, management board, scrutiny committee, cabinet.</li> <li>Monitor and review costs, operational budgets, staffing requirements, resources and risks (on behalf of the Sponsors and Senior Responsible Owners).</li> <li>Manage programmes and projects within to ensure they deliver the required outcomes and benefits.</li> </ul> </li> </ul>

## SOCIAL CARE, HEALTH & EDUCATION SERVICES

Social Care, Health & Education Consultancy will deliver Specialist Professional Services, focussing on the delivery of time-limited projects, across a range of frontline 'people' services. These are;

- 1. Social Care
- 2. Education
- 3. Public Health & wellbeing

Lot 9	Social Care: Adults & Children
	Provision of expert advice on all aspects of adult and childrens' social care service provision
	<ul> <li>Strategic commissioning expertise including market development/management; use of alternative delivery models</li> </ul>
	Policy formulation and development
	<ul> <li>Development and implementation of new ways of working</li> </ul>
	Cost of Care modelling and benchmarking activities
	Direct provision of associated support services e.g. brokerage
	Expertise in health/social care integration
Lot 10	Education
	Curriculum review & technical support
	Design, development and Provision of Education Improvement services
	Client side advice on academy conversions
	<ul> <li>Development of traded services with schools</li> </ul>
	Policy development
	<ul> <li>School liaison and engagement e.g. Parents &amp; wider community</li> </ul>
	Project support
	Staff & Teacher Training programmes including Specialist fields
	School Business Development activities

Lot 11	Public Health & Wellbeing
	<ul> <li>Provide technical expertise on public health issues &amp; preventative services, including but not limited to Smoking , Substance Misuse, Sexual health etc</li> <li>Health Protection &amp; Improvement related project support &amp; advice</li> <li>Healthcare &amp; medical related project support &amp; advice</li> <li>Strategic commissioning expertise provided across Public health fields, including market development, market management, community &amp; stakeholder engagement</li> <li>Access to service improvement strategies</li> <li>Ethical advice, standards &amp; practice related expertise provided</li> <li>Support &amp; expertise provided with regards Service review &amp; re-design projects</li> <li>Options development, appraisal of delivery models and multiple solution reviews</li> <li>Development of Joint Strategic Needs Assessments</li> <li>Project support &amp; technical advice provided in relation to the integration of Social Services &amp; Public Health services, budgets, contracts</li> <li>Planning, development, review &amp; delivery of Policy</li> <li>Health Partner liaison and engagement</li> <li>Project &amp; programme support / development &amp; expertise across all fields of Public Health</li> </ul>

Lot 13	Sustainability & Regeneration
	<ul> <li>Technical advice, Options Appraisals &amp; recommendations across a variety of</li> </ul>
	sustainability & regeneration subject areas
	<ul> <li>Business case development, including stakeholder engagement, options</li> </ul>
	appraisals, financial analysis
	Employment land reviews
	<ul> <li>Expert advice &amp; project support related to Income generation schemes</li> </ul>
	Local business development activities
	<ul> <li>Support &amp; delivery of Local economic assessments</li> </ul>
	<ul> <li>Regeneration and economic development activities</li> </ul>
	<ul> <li>Development of Sustainable community strategies</li> </ul>
	Delivery of Sustainable economic growth plans
Lot 14	Leisure, Culture & Heritage
	Technical expertise & advice provided across a range of Leisure, culture &
	heritage related subject areas
	Identification of Site development opportunities
	Asset portfolio review & surveys
	Strategy development
	<ul> <li>Production of Feasibility &amp; Sustainability studies, including financial assessments, Options appraisal, evaluation &amp; recommendation</li> </ul>
	<ul> <li>Development &amp; delivery of Project concepts</li> </ul>
	<ul> <li>Report writing &amp; presentation of findings to senior management teams</li> </ul>
	<ul> <li>Expert advice provided on Procurement related projects</li> </ul>
	<ul> <li>Asset Management &amp; facility development plans</li> </ul>
	<ul> <li>Investment &amp; Financial analysis activities</li> </ul>
	<ul> <li>Risk identification &amp; risk management</li> </ul>
	<ul> <li>Support &amp; advice on planning applications, appeals &amp; enquiries</li> </ul>
	<ul> <li>Partnership development e.g. Public Health</li> </ul>
	<ul> <li>Supply Chain development &amp; management activities</li> </ul>
	<ul> <li>Sponsorship &amp; Funding application support</li> </ul>
	<ul> <li>Market &amp; Community liaison &amp; engagement activities</li> </ul>
Lot 15	Highways, Transport & Infrastructure
	<ul> <li>Advice on the planning, design and maintenance of highways</li> </ul>
	Review, Development & Improvement projects
	Options Appraisal & recommendation presentation
	<ul> <li>Collation of data, market &amp; solution research</li> </ul>
	<ul> <li>Stakeholder management and community engagement activities</li> </ul>
	Communication plans & implementation
	Strategy development

## **PROMOTION & ENGAGEMENT CONSULTANCY**

Promotion & Engagement Consultancy will deliver Specialist Professional Services, focussing on the delivery of time-limited projects, across a range of PR and communication services. These are;

- 1. Community & Engagement
- 2. Marketing, Media, Advertising & Research

Lot 16	Community & Engagement
	<ul> <li>Research, development of surveys</li> </ul>
	Collation of survey findings
	<ul> <li>Reports and recommendations for service design &amp; re-design</li> </ul>
	<ul> <li>Communication / engagement plan development</li> </ul>
	<ul> <li>Hosting &amp; leading community workshops and engagement events</li> </ul>
	Public Relations
	Public Affairs management
	Stakeholder engagement
	• Event Management activities, including venue booking, security, performer and
	artist booking
Lot 17	Marketing, Media, Advertising & Research
	<ul> <li>Market research, reports and recommendations</li> </ul>
	<ul> <li>Leading advertising campaigns, including exploring options around design,</li> </ul>
	content, communication channels, target markets
	Design & Brand marketing
	Market segmentation activities
	Stakeholder engagement
	<ul> <li>Drafting of media communications for approval</li> </ul>
	Social Media
	<ul> <li>Videography and Photography requirements</li> </ul>
	Gaining and managing Sponsorship
	Media spokesperson training
	Website development & content design
	<ul> <li>Advertising and print related activities</li> </ul>

## CONSTRUCTION, PROPERTY & HOUSING RELATED CONSULTANCY

Construction, Property & Housing Related Consultancy will deliver Specialist Professional Services, focussing on the delivery of time-limited projects, across a range of property and construction services.

These are;

- 1. Property, Asset & Facilities Management
- 2. Housing
- 3. Construction & Capital Projects
- 4. Assessors

Lot 18	Property, Asset & Facilities Management
	Property Services:
	<ul> <li>Technical expertise and advice across a variety of property related subjects,</li> </ul>
	including but not limited to; Acquisition, Disposal, Rent reviews, Lease breaks,
	expiries and renewals, Dilapidations, Landlord and tenant issues including
	landlord consents, service charges and claims, Rating support services & appeals,
	Compulsory purchases, Daylighting/ sun lighting/ overshadowing and rights of
	light, Party wall awards
	• Strategic advice, including the preparation and development of an estate strategy
	• Development of Procurement strategies for property related issues, including

	Options Appraisal, report writing, recommendations
	<ul> <li>Development consultancy and advice</li> </ul>
	<ul> <li>Valuations, Planning &amp; Building surveying services</li> </ul>
	<ul> <li>General advice on estate and property management</li> </ul>
	<ul> <li>General estate and property management duties</li> </ul>
	Wayleaves and easements
	A seat Management and Dalisson a
	Asset Management and Delivery:
	Technical expertise and advice provided with regards Acquisitions
	Conducting of Evaluations and Asset portfolio reviews
	Advice & project support provided on Liability related issues
	Management and delivery of asset related projects, including research, data
	collection, options appraisals, reporting & presenting recommendations
	Asset Mapping
	<ul> <li>Asset Rationalisation, remodelling, sale &amp; disposal related projects</li> </ul>
	Facilities Management:
	<ul> <li>Service design, re-design &amp; delivery options</li> </ul>
	<ul> <li>Market exploration &amp; identification of FM solutions</li> </ul>
	<ul> <li>Procurement strategy development including research, data collection, options</li> </ul>
	appraisals, reporting & presenting recommendations
	<ul> <li>Delivery of complex procurements</li> </ul>
	<ul> <li>Project management activities, ensuring project delivery on time &amp; on budget</li> </ul>
	<ul> <li>Development of customer business cases, stakeholder management &amp;</li> </ul>
	engagement
	<ul> <li>Advice &amp; technical expertise provided across all fields of Facilities Management</li> </ul>
Lot 19	Housing
	Portfolio review & development
	<ul> <li>Project management activities, ensuring project delivery on time &amp; on budget</li> </ul>
	<ul> <li>Housing needs assessment reviews &amp; reporting</li> </ul>
	<ul> <li>Technical advice &amp; support provided in relation to investment programmes</li> </ul>
	<ul> <li>Expertise, management &amp; support across all Housing fields</li> </ul>
	Regeneration project management
	• Revenue optimisation recommendations, following options appraisal, market
	research & data collection
	<ul> <li>Social &amp; Supported housing project related activities</li> </ul>
	<ul> <li>Advice &amp; guidance on tenant participation schemes</li> </ul>
	<ul> <li>Transfers &amp; decommissioning within housing portfolio.</li> </ul>
Lat 20	Construction & Conital Dusiants
Lot 20	Construction & Capital Projects Multi-disciplinary services: including, but not limited to;
	Architects
	BIM consultancy     Building convisor
	Building services
	Civil & Structural engineering
	Cost consultancy & Estimation activities
	Lead designer & principal designer tasks & activities
	<ul> <li>Project management</li> </ul>

Technical expertise & client advisor roles
Contract administrator tasks
Design, Planning & Building control related activities
Specialist services: including, but not limited to;
Access surveying
Acoustic engineering
Asbestos surveying
Building surveyor
Clerk of works
Conservation architect
Environmental services advisor (including water, biodiversity, energy)
Health & Safety advisor
Landscape architect
Space planning services
Waste management advisor
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