

Continuing Healthcare - Domiciliary Care



Midlands and Lancashire Commissioning Support Unit -
Staffordshire

- South Sefton CCG
- Southport and Formby CCG



Midlands & Lancashire Commissioning Support Unit

Lorraine Norfolk - IPA Associate Clinical Lead & Head of Service

&

Debbie Jackson – Senior Commissioning Manager

What today's presentation will cover

- Continuing Healthcare in Merseyside– a context
- How we currently commission Care Homes/Domiciliary Care services on behalf of the Sefton Clinical Commissioning Groups (CCGs)
- Our future vision for the service
- What we are going to do moving forward and why
- How we are going to do it
- The commissioning solution.

How we currently commission Care Home Services

- Commission with circa 20 Care at Home and circa 65 Care Homes
- Annual Spend: £ 5m & £5m
- Placement of service users is made using local knowledge rather than giving opportunity to all providers.

Needs analysis

New Placements per year		
	Care Homes	Care at Home
New Placements per year	200	260
Mental Health	6%	1%
Physical Disability	37%	28%
Palliative Care	57%	71%

Vision

- High Quality
- Value for Money.

Delivering the vision

- Establishing dynamic purchasing system (DPS) by 3rd May 2017
- MLCSU will use fully electronic process to procure services on the Sefton CCGs behalf
- Open to new providers at any time
- System to manage the DPS will be provided by *adam*.

Why?

- Commissioning process will be **fully electronic**
- **More efficient** for providers and the CCGs/CSU
- Allows providers to join at any point during the 4 years to encourage **market development**
- Enable the CSU to **develop new supply** to meet changing and emerging **needs** of Service Users
- Providers must meet the CSU's **standards** to join the DPS
- Continuously **monitored** during the contract lifetime to **raise quality**
- Individual care requirements are commissioned via the system to encourage a **high-quality, value for money** approach.

Scope of Service Provision

- Mental Health
- Physical Disability
- Fast Track (End of Life)
- Learning Disability

How are Contracts awarded?

Quality:Price

60:40

60% = CQC Rating

How we are going to do it?

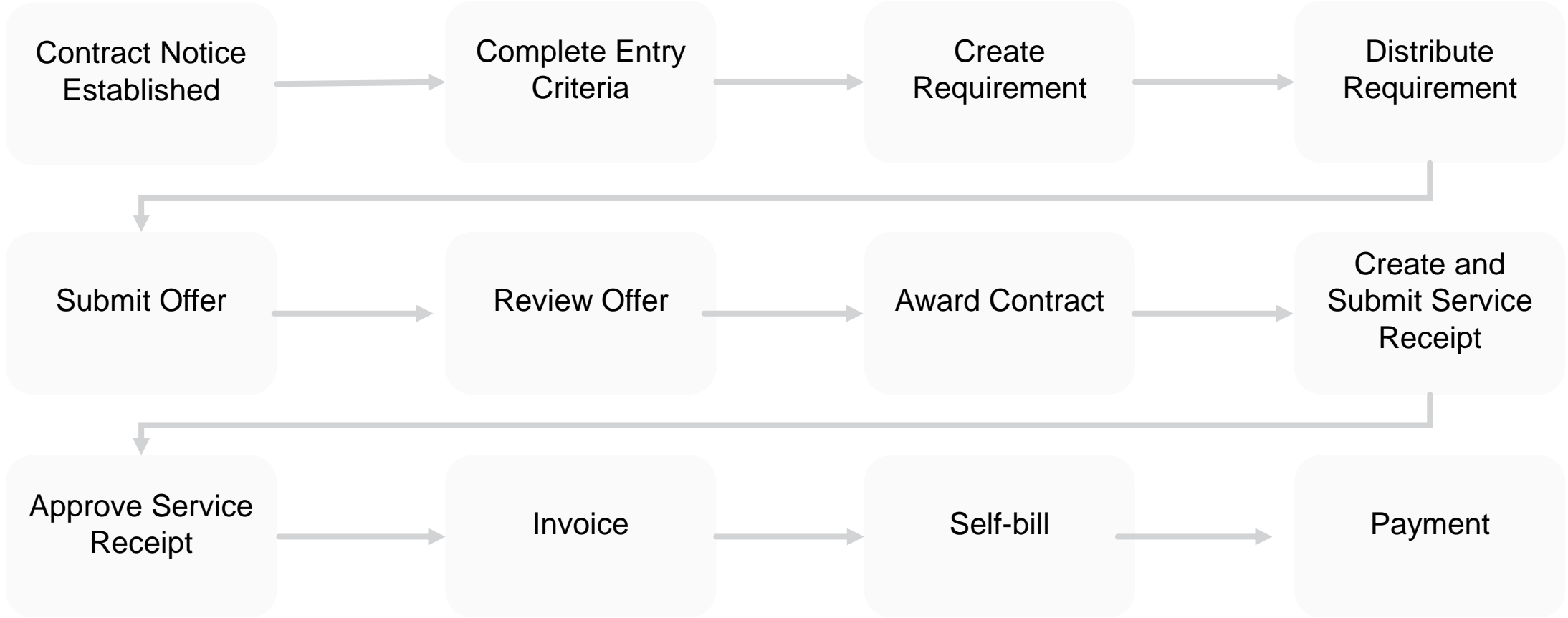
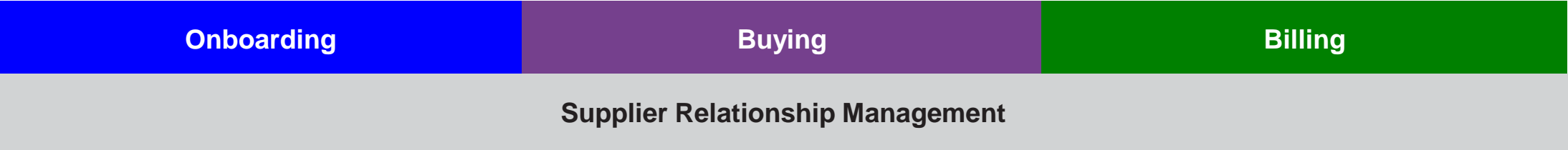
- *adam* to provide system, SProc.Net
- Establish DPS on: **3rd February 2017**
- Submit enrolment application by: **Monday 10th April 2017**
- Go-Live on: **Tuesday 2nd May 2017.**

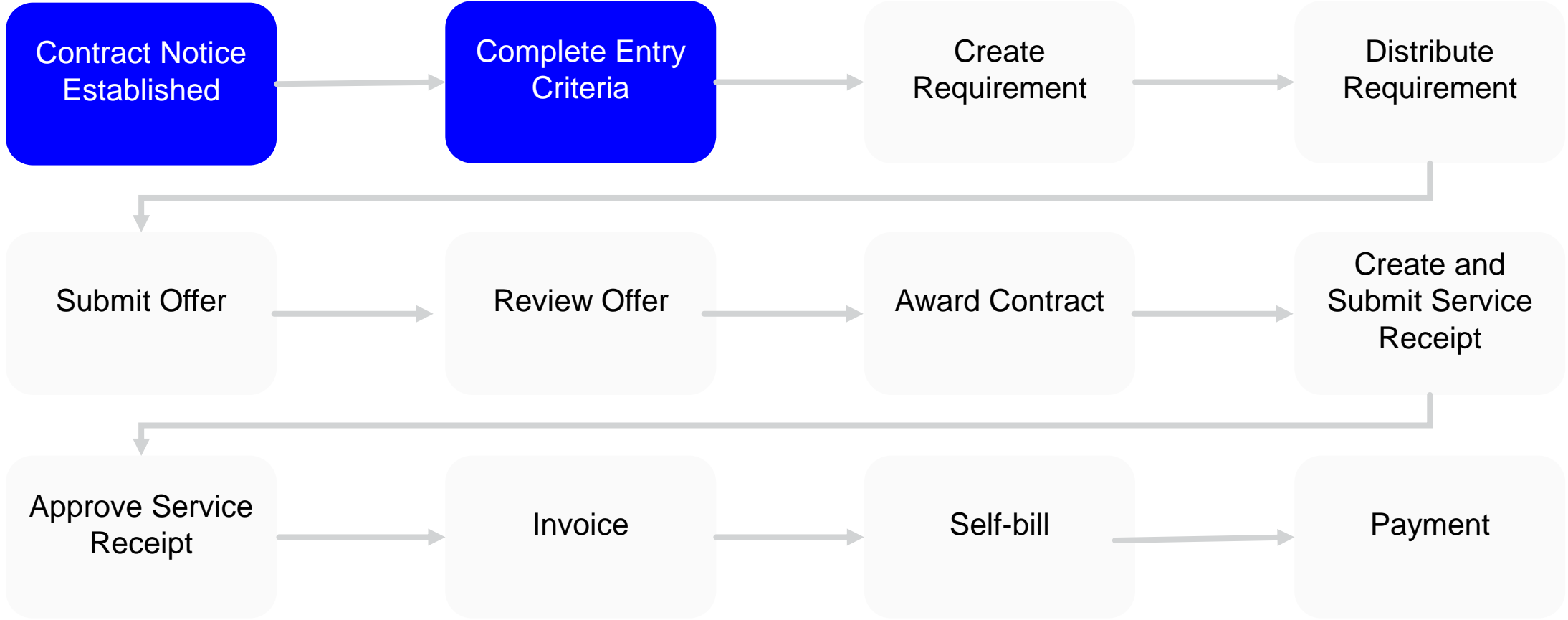
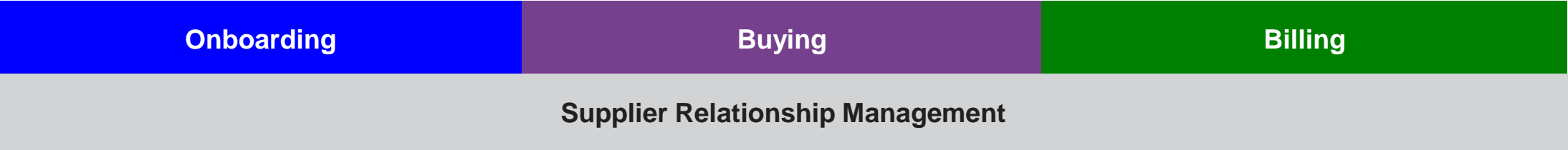
The Commissioning Solution

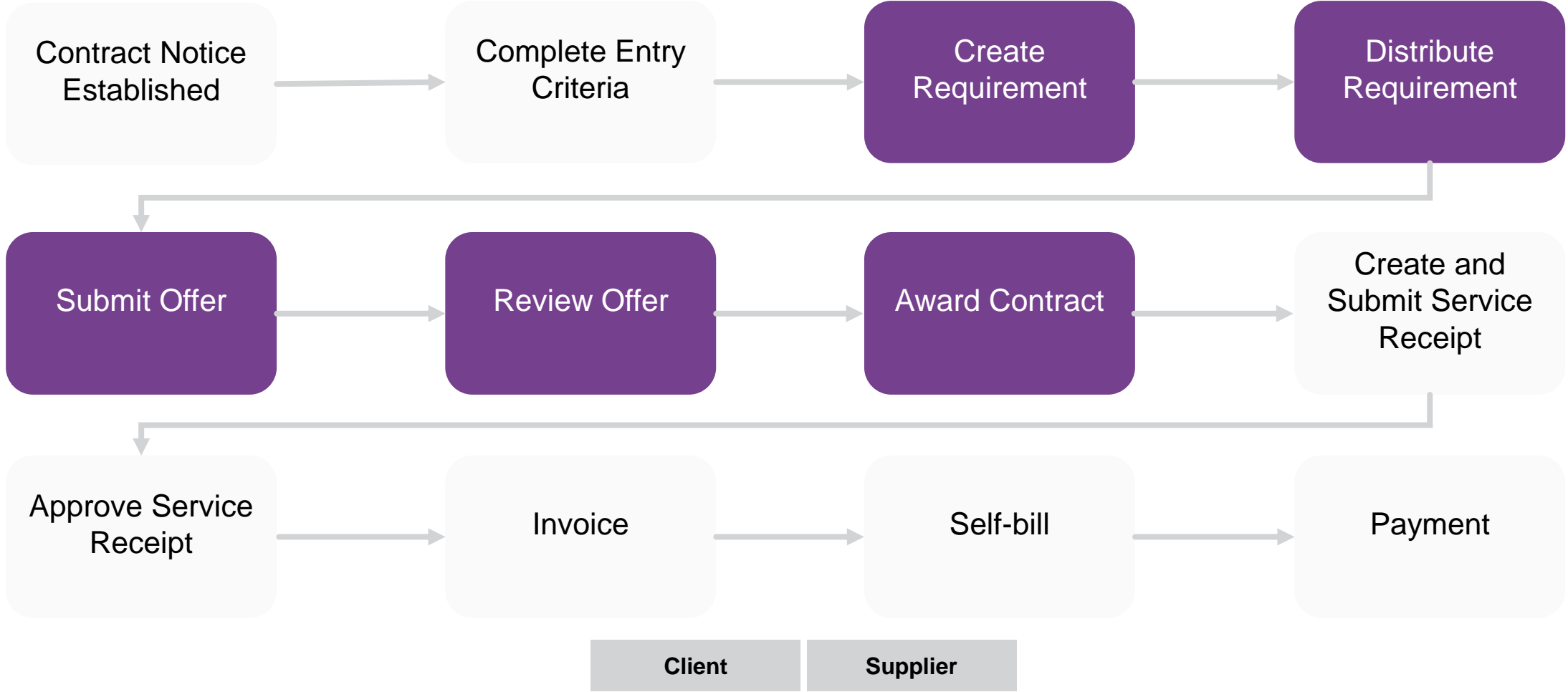
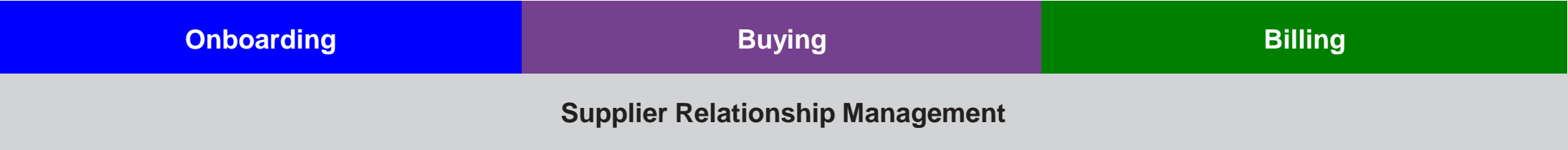
adam

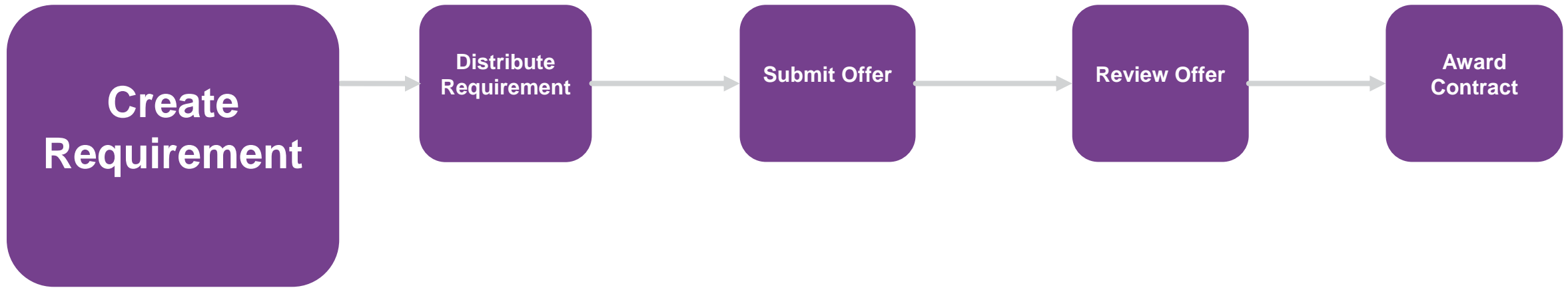
Terminology

- **Dynamic Purchasing System (DPS)** = contracting method
- **SProc.Net** = system used to manage the DPS
- ***adam*** = company that owns the system
- **Requirement** = need for a care package to be delivered
- **Service Agreement** = individual contract to deliver a care package
- **Service Receipt** = receipt for the delivery of a care package





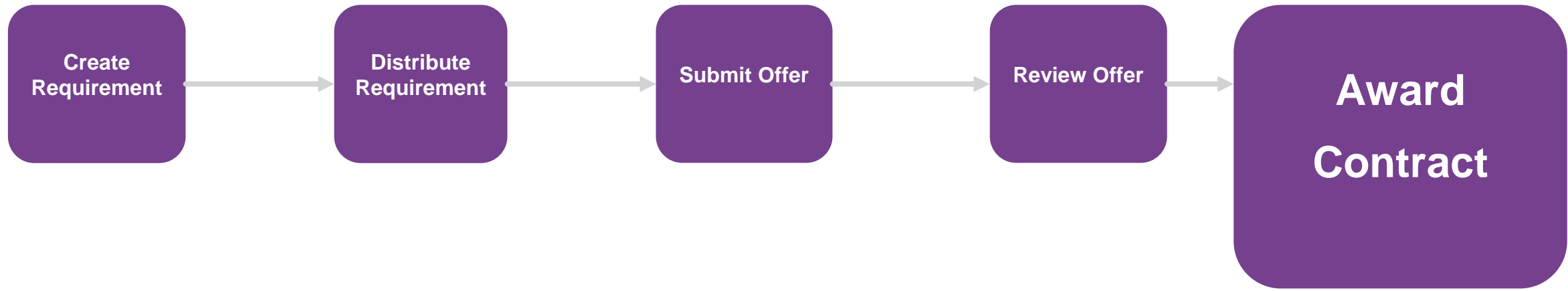




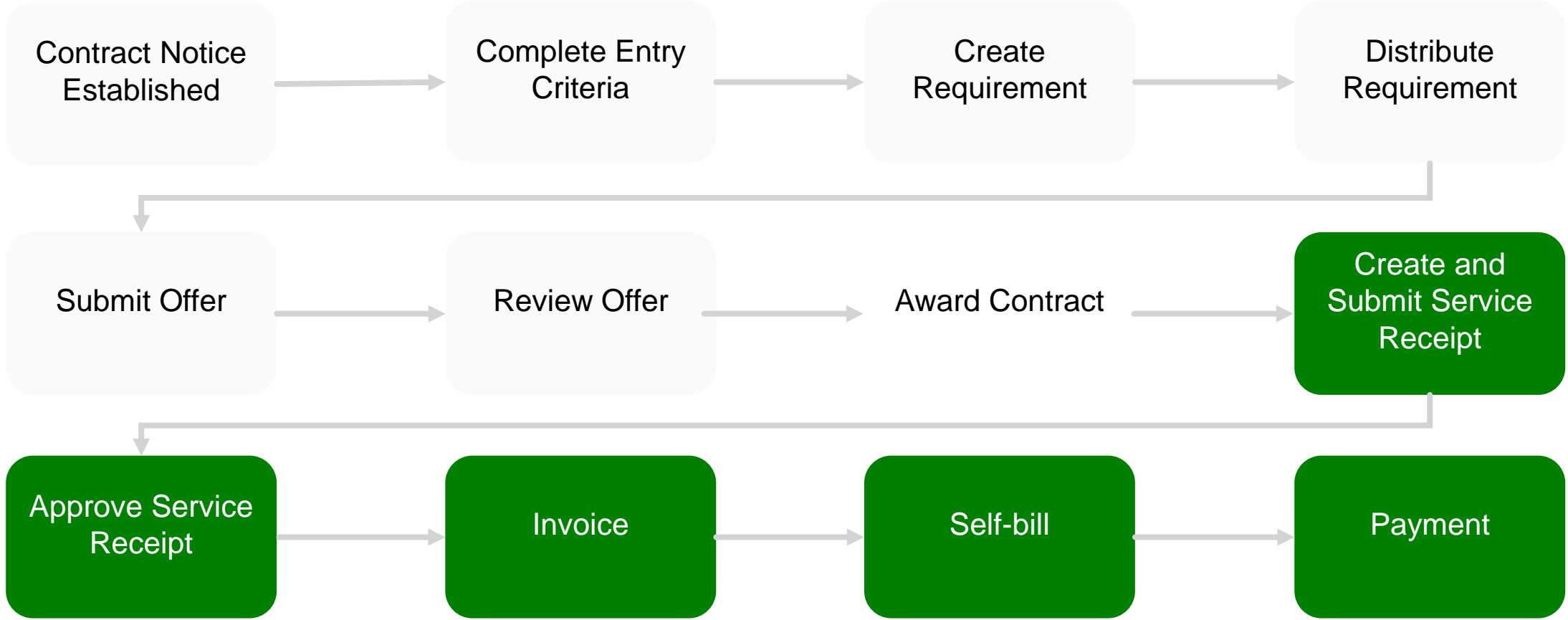
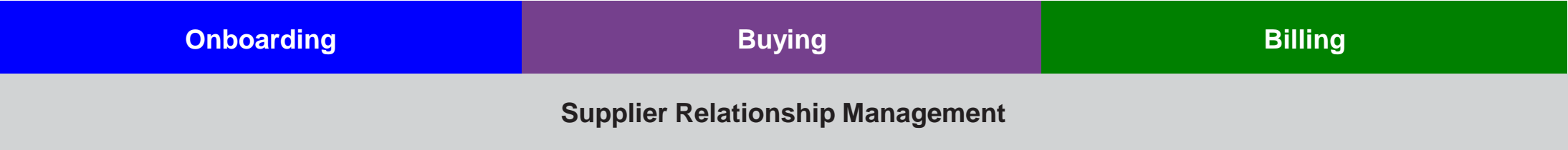
Detailed information relating to the Service User and their needs are entered into the “Requirement”.



Confirms that you can meet the needs of the Service User & details proposed costs.



A “Service Agreement” is created with the agreed costs, from which “Service Receipts” can be raised.



Becoming an Approved Provider

Accreditation and Enrolment

- Company Details
- Key Supplier Information
- Economic & Financial Standing
- Grounds for Mandatory Exclusion
- Insurance

Timetable

DPS Establishment by: Friday 3rd February 2017

Complete Entry Criteria: Monday 10th April

System Go-Live: Tuesday 2nd May 2017

Next Step

Visit the Demand Site: <http://demand.sproc.net>

- Entry Guide
- Entry Criteria
- Legal Documents
- User Guide
- FAQs
- If you require support, please email *adam* at supplier.engagement@useadam.co.uk

Thank you