

# NORTHAMPTON COUNTY COUNCIL

Welcome to new and existing transport operators, thank you  
for your attendance

The presentation will be followed by a Q & A session

# Introduction..... what we will cover today.

- The current situation
- The introduction of a NEW improved tendering system
- The introduction of a NEW DPS
- Why we need to change the way we tender our transport contracts

# Our current tender situation...

- We currently use a Framework contract for ALL of our tendering:
- Mainstream transport
- SEN transport
- Children and adult's social services transport
- Both for ad hoc and main tender rounds

# Why change?

Disadvantages of using a Framework:

- Closed to new operators – restricts the marketplace
- Limits the number of resources available to the Authority

What we have learnt:

- ✗ Framework restricts the marketplace
- ✓ DPS opens the marketplace (not closed like a Framework contract)
- ✗ DPS did not allow for short notice demand (e-quotes)
- ✓ Framework is flexible and demand responsive

# What this means for you.....

- A much simpler way to be involved using a new flexible system called Sproc.Net will be in operation, which is transparent, intuitive and flexible
- New operators will be able to apply for the DPS at any point
- The application questions will be kept as easy to answer as possible, with simple yes/no answers
- There will be a helpdesk to deal with any technical problems and Q & A page available

adam

Introduction

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*adam* delivers a **digital** commissioning solution to manage the

*end-to-end*

process

From accrediting suppliers, to buying personalised services, to single weekly billing

*adam*



The adam Transport *solution*



Manages over £100m of annual spend

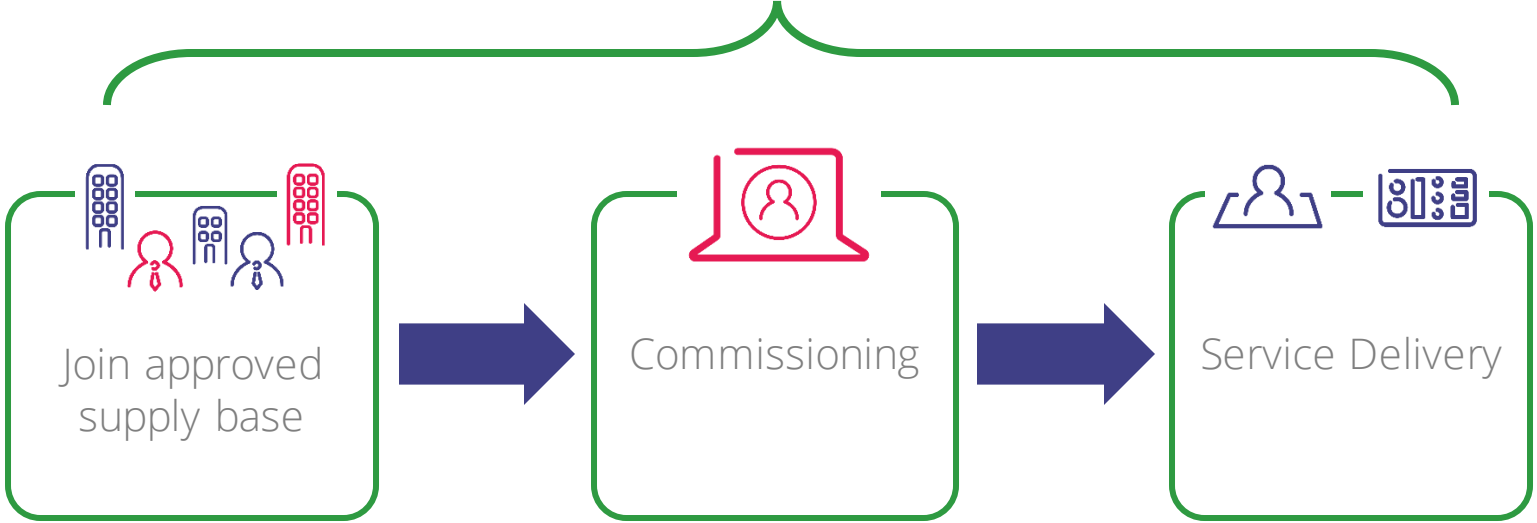
across 5,000 active routes, on behalf of



16 Local Authorities



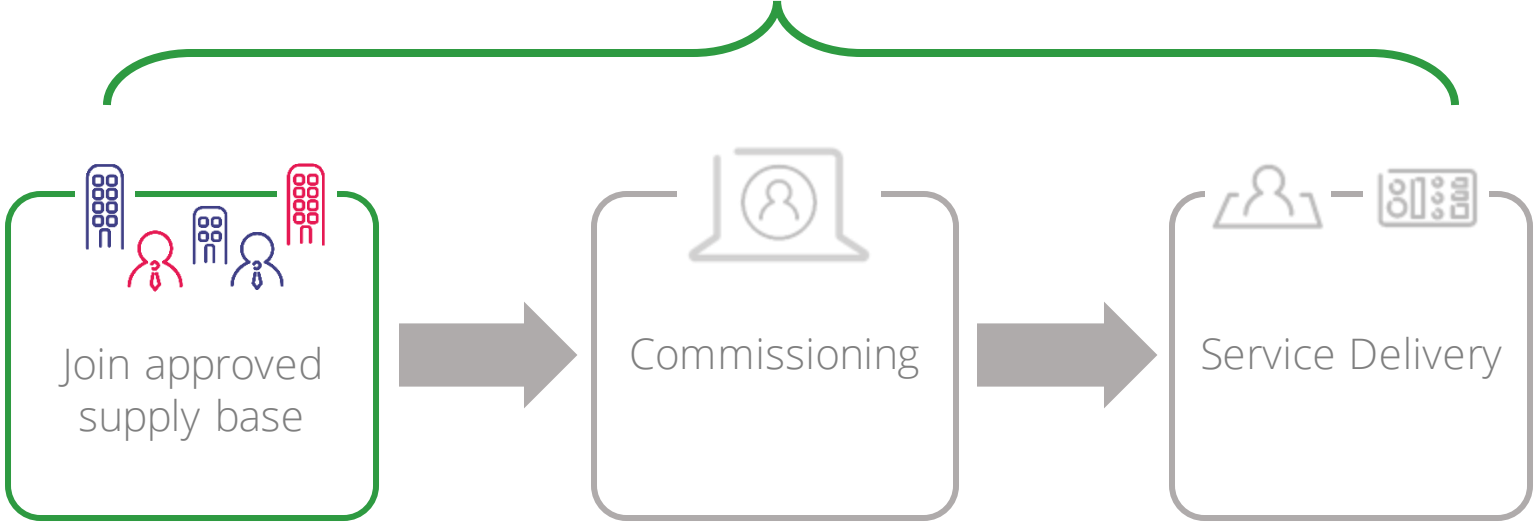




View criteria  
Register services  
Application review

Receive personalised requirements  
Offer ranking  
Contract award

Updating contracts  
Invoicing  
Contract management



View criteria  
Register services  
Application review

Receive personalised requirements  
Offer ranking (price & quality)  
Contract award

Updating contracts  
Invoicing  
Contract management

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System Walkthrough

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# Terminology & useful links

- [www.sproc.net](http://www.sproc.net) - the platform being used
  - *adam* – the company that owns the SProc.Net system
  - <http://demand.sproc.net/> – the 'shop window' to view opportunities and how to register
  - Accreditation and Enrolment (A&E) – selection criteria required to be approved on SProc.Net
- 
- Service Agreement (SA) – a contract to deliver the route
  - Service Receipt (SR) – the receipt/invoice for the delivery of the route
  - Self Bill – system Generated Invoice
  - Dynamic Purchasing System (DPS) - electronic procurement model

# Becoming an Approved Provider

1

## Registration

SProc.Net

Company Name

Address

Details for 1<sup>st</sup> User

2

## Accreditation

Sub-contractor  
Information (optional)

Supplier Agreement

Self-Bill Agreement

Declaration Statement

3

## Enrolment

European Single  
Procurement Document  
(Optional)

Contract Examples

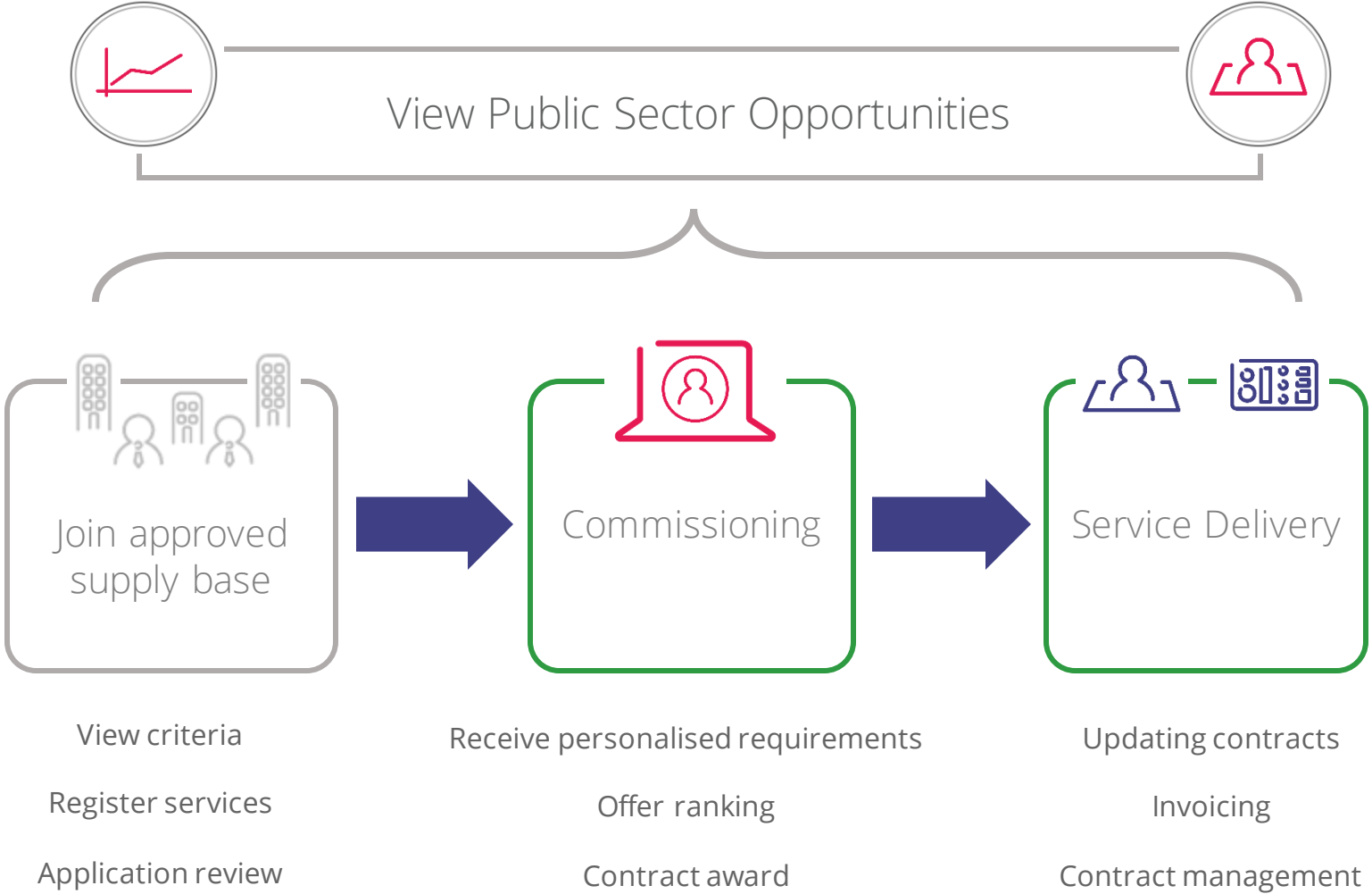
Insurance Documents

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Looking ahead

<https://vimeo.com/245338478/441f98201d>

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## Next Steps

- Once the portal opens on 22/04/2020, visit [demand.sproc.net](http://demand.sproc.net)
- Complete the A&E process
- Attend one of the drop-in sessions on the TBC
- Look out for communications concerning the upcoming SProc.Net tutorial sessions (TBC)
- Look out for requirements from Northamptonshire County Council

[www.sproc.net](http://www.sproc.net) <http://demand.sproc.net/>

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# Help & Assistance



For queries regarding your Accreditation & Enrolment applications please contact *adam* :

Email: [supplier.engagement@useadam.co.uk](mailto:supplier.engagement@useadam.co.uk).

Phone: Aimee : 07773971099

For any technical queries or issues, please use the adam **LIVE CHAT** function on SProc.Net

[www.sproc.net](http://www.sproc.net) <http://demand.sproc.net/>

*adam*