

### **LCP Member Engagement Briefing**

London Construction Programme (LCP) Dynamic Purchasing System (DPS) for Construction, Estates & Property Professional Services

February 2019



### Agenda

- About the LCP
- Case for Change
  - Background & Long Term Procurement Strategy
  - Supplier Mapping
- Purpose of the Briefing
- System Demo
- Benefits of DPS and adam Platform
- Q&A

## About the LCP



- Virtual organisation that is hosted and led by Haringey Council
- LCP was established in 2012 (CRCS 2012 Framework)
- Existing membership base of 43 London Authorities and Public Sector Organisations
- London centric platforms to meet the need of London public sector
- Focus on designing, creating & maintaining construction, property estates related DPS platforms & frameworks for use by LCP members
- Primary purpose of working collaboratively with all LCP members and suppliers
- Leveraging of the combined buying power of London's Public sector
- Focused on building relationships between our members and economic operators
- Capturing and encouraging best procurement practices
- Encourages the sharing of information to improve performances and deliver more cost effective projects on time
- A member of the National Association Construction Frameworks (NACF)



### **Case for Change**

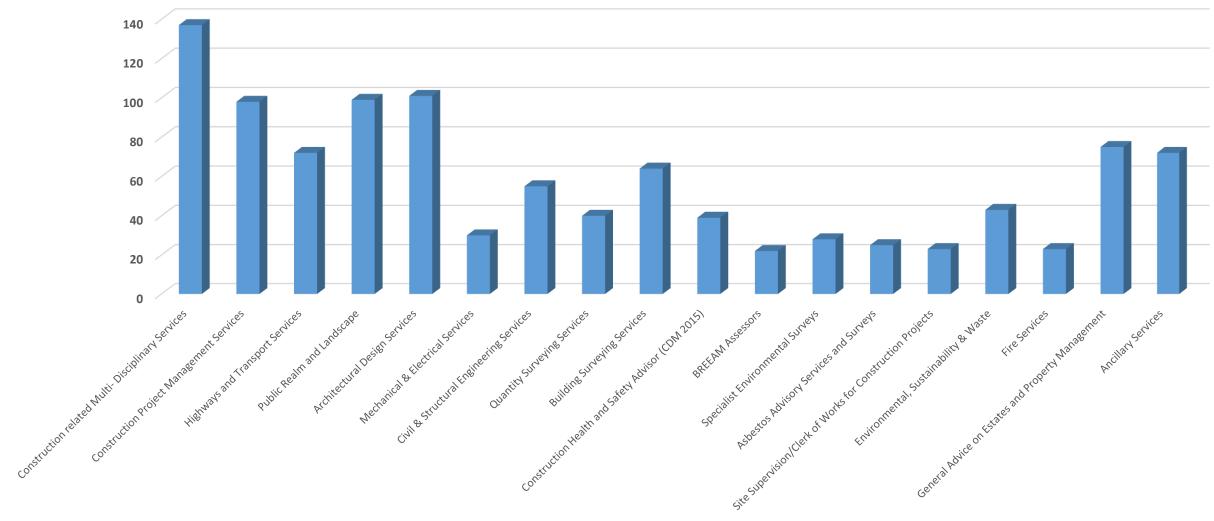
#### Background & Long Term Procurement Strategy

- An opportunity has arisen for Haringey Council to establish and implement an LCP DPS for professional services.
- DPS platform would enable London Local Authorities and other public sector bodies to access pre-accredited suppliers available on the DPS platform
- Enables public sector organisations to operate in a single competitive market place
- Changes in Procurement Regulation has made DPS more attractive to Local Authorities and Public Sector organisation

#### Key DPS Drivers

- DPS is a 100% electronic platform
- DPS remains open to new suppliers joining at any time for the duration of the DPS
- DPS will run for a period of 7 years
- New suppliers can join the DPS at any time, increasing competition
- Dedicated Haringey DPS team to support all operational requirements of members and suppliers
  - 1. Achieve Value for Money (VFM) outcomes
  - 2. Supports local Council's SME agenda and long-term procurement strategies
  - 3. Encourages localism

# Supplier Mapping by Service Category PROGRAMME





## Purpose of the briefing

- Introduction to adam and Project Team
- Overview of the Service Categories / Service Templates / Value Bands / Regions
- System high level overview of the platform
- Benefits

### **Service Classification – DPS Categories**



| Value B | Value Band 1 - £0 > £100K                     |          | 2 £100K  | > £250K  | Value Band 3 - >£250K    |  |  |
|---------|---|----------|--|--|--------------------------|--|--|
| Lot     | Description                                   |          | Lot  | Description  |                          |  |  |
| 1       | Construction related<br>Disciplinary Services | Multi-   | 10   | Construction Health and Safety Adviso (CDM 2015)             |                          |  |  |
| 2       | Construction Project<br>Management Service    | s        | 11   | BREEAN   | MAssessors               |  |  |
| 3       | Highways and Transp<br>Services               | port     | 12   | Specialis  | st Environmental Surveys |  |  |
| 4       | Public Realm and La                           | 13       | Asbestos<br>Surveys                                  | Advisory Services and  |                          |  |  |
| 5       | Architectural Design                          | Services | 14   | Site Supervision/Clerk of Works for<br>Construction Projects |                          |  |  |
| 6       | Mechanical & Electric<br>Services             | 15       | Environmental, Sustainability & Waste                |  |                          |  |  |
| 7       | Civil & Structural Eng<br>Services            | 16       | Fire Services  |  |                          |  |  |
| 8       | Quantity Surveying S                          | 17       | General Advice on Estates and<br>Property Management |  |                          |  |  |
| 9       | Building Surveying S                          | ervices  | 18   | Ancillary  | Services                 |  |  |

## DPS Service Template (Sub- Category Example)

| Lot 2                       | <b>Construction Project Management Services</b> |  |  |  |  |  |
|-----------------------------|---|--|--|--|--|--|
|                             | Management Services,                            |  |  |  |  |  |
| Service Description         | Clerk of Works, Construction Management, Health |  |  |  |  |  |
| Scrvice Description         | & Safety Services, Quantity Surveying Services, |  |  |  |  |  |
|                             | Employers Age                                   |  |  |  |  |  |
|                             |   |  |  |  |  |  |
| DPS Service Template        | Project and contract management                 |  |  |  |  |  |
| DPS Service Template        | Client Adviser                                  |  |  |  |  |  |
| DPS Service Template        | Contract Administrator                          |  |  |  |  |  |
| DPS Service Template        | Employers Agent                                 |  |  |  |  |  |
| DPS Service Template        | Clerk of Works (Supervisor role – NEC).         |  |  |  |  |  |
| DPS Service Template        | Quantity surveying                              |  |  |  |  |  |
| <b>DPS Service Template</b> | CDM 2015 Advisor                                |  |  |  |  |  |
| DPS Service Template        | Risk management                                 |  |  |  |  |  |
| DPS Service Template        | Feasibility studies                             |  |  |  |  |  |
| DPS Service Template        | Planning compliance                             |  |  |  |  |  |

LONDON

CONSTRUCTION

### **Service Classification – Region Map**

SW2 - SW24

WC2N, WC2R



| Value Band 1   | - £0 > £100K   | Value Band 2 £100K > £250K | Value Band 3 - >£250K      |
|--|--|----------------------------|----------------------------|
| London Regions a   | nd Postcodes   |                            |                            |
| North<br>EN1 – EN8,<br>HA8<br>N1-N22<br>East<br>CM13 - CM14<br>E1 - E20<br>IG1 - IG11<br>RM1 - RM20<br>South<br>BR1 – BR8<br>CR0, CR3 - CR9,<br>CR44, CR90 | West<br>HAO - HA9<br>KT1 - KT9<br>NW1 - NW11<br>SLO, SL3<br>SW2 - SW20<br>TW1 - TW20<br>UB1 - UB11,<br>UB18<br>W2 - W14<br>WD2 - WD25<br><b>Central</b><br>EC1 - EC4 | REGION REG                 | ION<br>EAST<br>TRAL REGION |
| DA1 - DA8,<br>DA10, DA18<br>KT3 - KT6, KT17 -<br>KT18, KT22<br>SE1 - SE28  | SW1<br>W1<br>WC1<br>WC2A, WC2B,<br>WC2E, WC2H,   |                            | REGION                     |



## Terminology

- **SProc.Net** the system used to manage the DPS.
- *adam* the company that owns the SProc.Net system.
- Accreditation and Enrolment Selection criteria required to be met to be approved on the DPS.
- Supplier Agreement Overarching Terms and Conditions.
- **Requirement** a [package/service/project/works] that needs to be delivered.
- Offer a Tender Response.
- Service Agreement a contract to deliver a [package/service/project/works].
- Call Off Contract The specific LCP Member terms and Conditions.
- Service Receipt the receipt/invoice for the delivery of the [package/service/project/works].
- Self Bill System Generated Invoice.



### System Demo

- Suppliers Enrolment Process
- Publishing your requirements
- Creating Service Agreement (Contract)
- Service Receipting



#### ► All

#### - All (Filtered on Supplier Name) 1

|               | Enrolment # | Accreditation # × | Status   | Date Submitted * | Original Date ×<br>Approved | Date Updated 🗙 🗙 | Accreditati ×<br>on Expired | Supplier Name |
|---------------|-------------|-------------------|----------|------------------|-----------------------------|------------------|-----------------------------|---------------|
| <b>Ŧ</b> ×    |             |                   |          |                  |                             |                  | 7                           |               |
| <b>&gt;</b> a | EN14039     | AC15176           | Approved | 14/12/2016 13:53 | 27/01/2017 11:43            | 28/11/2018 10:54 |                             |               |

| Document Type       | Download File | I Agree To The Terms Of The Document | I Am Authorised To Agree |
|---------------------|---------------|--------------------------------------|--------------------------|
| Supplier Agreement  | Download File | V                                    |                          |
| Self Bill Agreement | Download File | V                                    |                          |
|                     | ,             |                                      |                          |

| = Documents 3                                |   |   |            |                   | Export 💆    |
|--|---|---|------------|-------------------|-------------|
| Document Type                                |   | File Name   | Issue Date | Issue Number      | Expiry Date |
| Evidence of Employer's Liability             |   | Employer Liability only.pdf                         | 01/05/2018 | 5247753           | 30/04/2019  |
| Evidence of Public Liability                 | ( | NIG and Fusion combined.pdf                         | 01/05/2018 | 5247753           | 30/04/2019  |
| Evidence of Professional Indemnity Insurance |   | Professional Indemnity Insurance 16.7.18-15.7.19pdf | 16/07/2018 | 24/BQ/13322847/07 | 15/07/2019  |
|  |   |   |            |                   |             |

= Questions (29)

Export 💆

| Question Type       | # | Question Text   | Answer          |
|---------------------|---|---|-----------------|
| Company Information | 1 | Can your organisation confirm that it has read and understood the DPS Entry and Operation Guide Parts 1 and 2 which are located at http://demand.sproc.net? These are very important documents to read prior to applying to join the DPS as a supplier. | Yes             |
| Company Information | 2 | If applicable, please enter the name of your organisation's immediate parent company. If this is not applicable, please enter N/A.  | N/A             |
| Company Information | 3 | If applicable, please enter the name of your organisation's ultimate parent company. If this is not applicable, please enter N/A.   | N/A             |
| Company Information | 4 | Please specify what legal entity your organisation is.  | Limited Company |
| Company Information | 5 | Is your organisation a Voluntary, Community and Social Enterprise (VCSE)?   | No              |
| Company Information | 6 | Does your organisation consider itself to be a small and medium-sized enterprise (SME), based on the European Union definition -<br>http://ec.europa.eu/growth/smes/business-friendly-environment/sme-definition/index_en.htm?                          | Yes             |
| Company Information | 7 | Is your organisation a Sheltered Workshop?  | No              |
| Company Information | 8 | Is your organisation a Public Service Mutual?   | No              |

#### Service Categories 6

|                            | Service Category |
|----------------------------|------------------|
| Hard Landscaping           |                  |
| Play Inspection            | $\mathbf{X}$     |
| Play Maintenance           |                  |
| Soft Landscaping           |                  |
| Tree Maintenance -Planned  |                  |
| Tree Maintenance -Reactive | 7                |
|                            |                  |

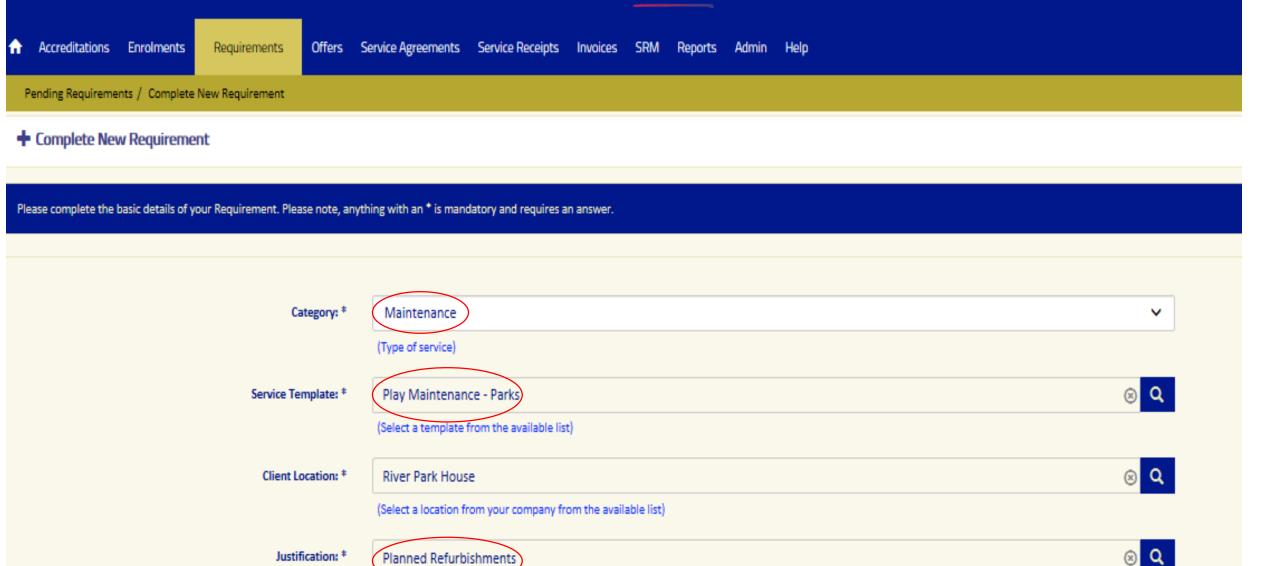
#### Messages 0

#### Here are no records to display.

#### - Activity 12

| Activity Type                   | Date Created     | Created By     |
|---------------------------------|------------------|----------------|
| Enrolment Approved              | 28/11/2018 10:54 | Tim Pyall      |
| Enrolment Pending Approval      | 28/11/2018 10:12 | Ben Cater      |
| Enrolment Accepted              | 28/11/2018 10:12 | Ben Cater      |
| Enrolment Review Passed         | 28/11/2018 10:12 | Ben Cater      |
| Enrolment Pending Review        | 19/10/2018 10:31 | Tina Salmon    |
| Enrolment Documents Re-uploaded | 19/10/2018 10:31 | Tina Salmon    |
| Enrolment Approved              | 27/01/2017 11:43 | James Hunt     |
| Enrolment Pending Approval      | 14/12/2016 16:28 | Sonica Janjuha |
| Enrolment Accepted              | 14/12/2016 16:28 | Sonica Janjuha |
| Enrolment Review Passed         | 14/12/2016 16:27 | Sonica Janjuha |
| Enrolment Submitted             | 14/12/2016 13:53 | Tina Salmon    |
| Enrolment Created               | 25/11/2016 14:52 | Tina Salmon    |

New



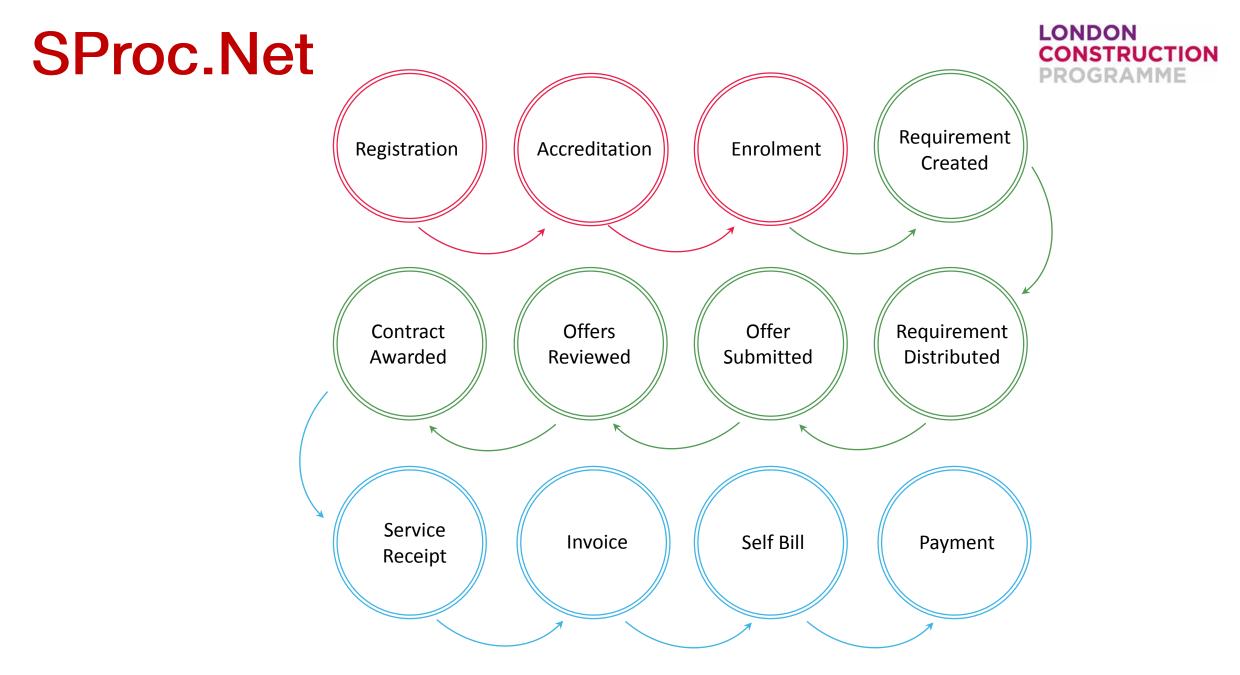
Justification: \*

(Select a reason why you are creating this Requirement)



| 1 🏫 Accreditations E  | nrolments Requirements   | Offers Service Ag     | reements S | ervice Receipts   | Invoices Sf | RM Reports  | Admin Help      | )   |
|---|--|-----------------------|------------|---|-------------|---|-----------------|-----|
| Supplier  | LONDON   |                       | ► Ser      | vice Agreement N  | otes 🕕      | Subjective C  | odes 1          |     |
| Service Agreement # :<br>Service Template :<br>Supplier :<br>Client : | SA367258<br>Tree Maintenance -Planned  |                       | - Ac       | dmin  |             |   |                 |     |
| Client :<br>Client Location :<br>Status :<br>Requirement # :          | London Borough of Haringer<br>River Park House<br>Pending Approval<br>RQ398846 | y - Parks and Leisure | ► App      | provers 8   |             | <ul> <li>Adjustment</li> </ul>                        | Receipt Approve | ers |
| Offer # :   | OF646653   |                       |            | enge Order Approv   | _           | <ul> <li>Printable De</li> <li>Show Report</li> </ul> |                 |     |
| Supplier Contact :<br>Client Owner :                                  | David Theakston  |                       |            | all the second se |             |   |                 |     |
| Client Manager :  | David Theakston  |                       | - Tr       | ansactions  |             |   |                 |     |
| Start Date :<br>End Date :  | 03/01/2019<br>31/03/2019   |                       | ► All      | Intermissions 0   |             | ► Change Ord  | ers 🕕           |     |
|   |  |                       | ► Tra      | nsaction Activity   |             |   |                 |     |

|   |            |              |            | uaar                      | SPIOLINE                   | L            |             | 56         | arch 🔍 | Logout           |
|---|------------|--------------|------------|---------------------------|----------------------------|--------------|-------------|------------|--------|------------------|
| Accreditations  | Enrolments | Requiremer   | nts Offers | Service Agr               | eements Servic             | e Receipts I | Invoices Sf | RM Reports | Admin  | Help             |
| Rate Type   |            | Service Cost | Client     | Pre Contract              | Effective                  | Est Week     | ly Units    | Display    |        |                  |
| <ul> <li>Time Based 1</li> </ul>                          |            |              |            |                           |                            |              |             |            |        |                  |
| Daily   |            | £22,725.00   | £22,725.00 | £22,725.00                | 28/05/2018                 |              | 1.00        | <b>√</b>   |        |                  |
|   |            |              |            |                           |                            |              |             |            |        |                  |
|   |            |              |            |                           |                            |              |             |            |        |                  |
| + Intermissions   | 0          |              |            |                           |                            |              |             | » Updat    | e Ex   | port 💆           |
| <ul> <li>Intermissions</li> <li>Service Receit</li> </ul> |            |              |            |                           |                            |              |             | » Updat    |        | port 💆<br>port 💆 |
|   |            | Status       | S          | ervice Total              | Client Net Total           | Adjustm      | ent         |            |        |                  |
| - Service Recei   |            |              | S          | ervice Total<br>£7,499.25 | Client Net Total<br>£7,499 |              | ent         |            | Ex     | port 💆           |
| - Service Recei   | pts 3      |              | S          |                           |                            | .25          | ent         |            | Ex     |                  |



### **Key Benefits**

| Benefits | LCP Member | <ul> <li>Opportunity to grow supply chain by allowing new entrants onto DPS</li> <li>increasing competition and improving quality of services</li> <li>Micro commission individual packages of work</li> <li>Complete audit trail of all contracts awarded via DPS and compliance with<br/>Procurement regulations</li> <li>Enhanced Management Information allowing better management of the<br/>market</li> <li>Efficiency and cashable savings</li> <li>Implement and monitor business change</li> <li>Access to pre-accredited suppliers</li> </ul> |
|----------|------------|---|
| Ber      | Strategic  | <ul> <li>DPS is part of Procurements long term procurement strategy and is a key enabler for:</li> <li>Collaborative working with neighboring boroughs</li> <li>Achieving parity in price</li> <li>Supports the Council's Localism and SME agenda</li> <li>Achieve Value for Money (VFM) Outcomes</li> <li>Fully Compliant with Public Contract Regulations 2015</li> </ul>   |

### **Next Steps**

- Time lines
  - Establishment
  - Go live

Where can I see the Accreditation and Enrolment Documents

http://demand.sproc.net/Clients

Further questions contact the DPS team on:

DPS-Enquiries@haringey.gov.uk



### **QUESTIONS?**

