

Supplier Engagement Briefing

London Construction Programme (LCP) Dynamic Purchasing System (DPS) for Construction, Estates & Property Professional Services

February 2019

Agenda

- About the LCP
- Case for Change
 - Background & Long Term Procurement Strategy
 - Performance and Projection
 - Registered Projects
 - Who can Access the LCP
- Purpose of the Briefing
- System Demo
- Benefits of DPS and adam Platform
- Q&A

About the LCP

- Virtual organisation that is hosted and led by Haringey Council
- LCP was established in 2012 – (CRCS 2012 Framework)
- Existing membership base of 43 London Authorities and Public Sector Organisations
- London centric platforms – to meet the need of London public sector
- Focus on designing, creating & maintaining construction, property estates related DPS platforms & frameworks for use by LCP members
- Primary purpose of working collaboratively with all LCP members and suppliers
- Leveraging of the combined buying power of London's Public sector
- Focused on building relationships between our members and economic operators
- Capturing and encouraging best procurement practices
- Encourages the sharing of information to improve performances and deliver more cost effective projects on time
- A member of the National Association Construction Frameworks (NACF)

Case for Change

Background & Long Term Procurement Strategy

- An opportunity has arisen for Haringey Council to establish and implement an LCP DPS for professional services.
- DPS platform would enable London Local Authorities and other public sector bodies to access pre-accredited suppliers available on the DPS platform
- Enables public sector organisations to operate in a single competitive market place
- Changes in Procurement Regulation has made DPS more attractive to Local Authorities and Public Sector organisation

Key DPS Drivers

- DPS is a 100% electronic platform
- DPS remains open to new suppliers joining at any time for the duration of the DPS
- DPS will run for a period of 7 years
- New suppliers can join the DPS at any time, increasing competition
- Dedicated Haringey DPS team to support all operational requirements of members and suppliers
 1. Achieve Value for Money (VFM) outcomes
 2. Supports local Council's SME agenda and long-term procurement strategies
 3. Encourages localism

LCP Performance and Projections

Cumulative contract award value by financial year (fy)

2016-2017 (FY)

- 19 Major Works projects commissioned
- 9 Appointed Contractors
- 17 Projects relating to Education & Other
- 2 Projects relating to Housing
- 9 Different members

£67M

2017-2018 (FY)

- 24 Major Works projects commissioned
- 2 Appointed Contractors
- 21 Projects relating to Education & other
- 3 projects relating to Housing
- 18 Different members

£177M

2018-2019 (FY)

- 27 Registered projects
- 16 Projects relating to Education & Other
- 18 Projects relating to Housing
- 14 Different members

£161M -
Projection

Provisional Discussions

- £150M projects pipeline is currently being discussed with the LCP

Registered Projects -To Date

Approximately **£42M**
of the total registered
projects value over 4
years can be attributed
to Professional
Services

Approximately
£52M of the total
registered projects
value over 4 years
can be attributed to
Professional Services



Housing
accounts
for:
c£211M



Education &
Other accounts
for: **c£261M**

Who can Utilise our Platforms?



Purpose of the Briefing

- Introduction to adam and Project Team
- Overview of the Service Categories / Service Templates / Value Bands / Regions
- System high level overview of the platform
- Benefits

Service Classification – DPS Categories

Value Band 1 - £0 > £100K

Value Band 2 £100K > £250K

Value Band 3 - >£250K

Lot	Description	Lot	Description
1	Construction related Multi-Disciplinary Services	10	Construction Health and Safety Advisor (CDM 2015)
2	Construction Project Management Services	11	BREEAM Assessors
3	Highways and Transport Services	12	Specialist Environmental Surveys
4	Public Realm and Landscape	13	Asbestos Advisory Services and Surveys
5	Architectural Design Services	14	Site Supervision/Clerk of Works for Construction Projects
6	Mechanical & Electrical Services	15	Environmental, Sustainability & Waste
7	Civil & Structural Engineering Services	16	Fire Services
8	Quantity Surveying Services	17	General Advice on Estates and Property Management
9	Building Surveying Services	18	Ancillary Services

DPS Service Template (Sub- Category Example)

Lot 2	Construction Project Management Services
Service Description	Management Services, Clerk of Works, Construction Management, Health & Safety Services, Quantity Surveying Services, Employers Age
DPS Service Template	Project and contract management
DPS Service Template	Client Adviser
DPS Service Template	Contract Administrator
DPS Service Template	Employers Agent
DPS Service Template	Clerk of Works (Supervisor role – NEC).
DPS Service Template	Quantity surveying
DPS Service Template	CDM 2015 Advisor
DPS Service Template	Risk management
DPS Service Template	Feasibility studies
DPS Service Template	Planning compliance

Service Classification – Region Map

Value Band 1 - £0 > £100K

Value Band 2 £100K > £250K

Value Band 3 - >£250K

London Regions and Postcodes

North

EN1 – EN8,
HA8
N1-N22

East

CM13 - CM14
E1 - E20
IG1 - IG11
RM1 - RM20

South

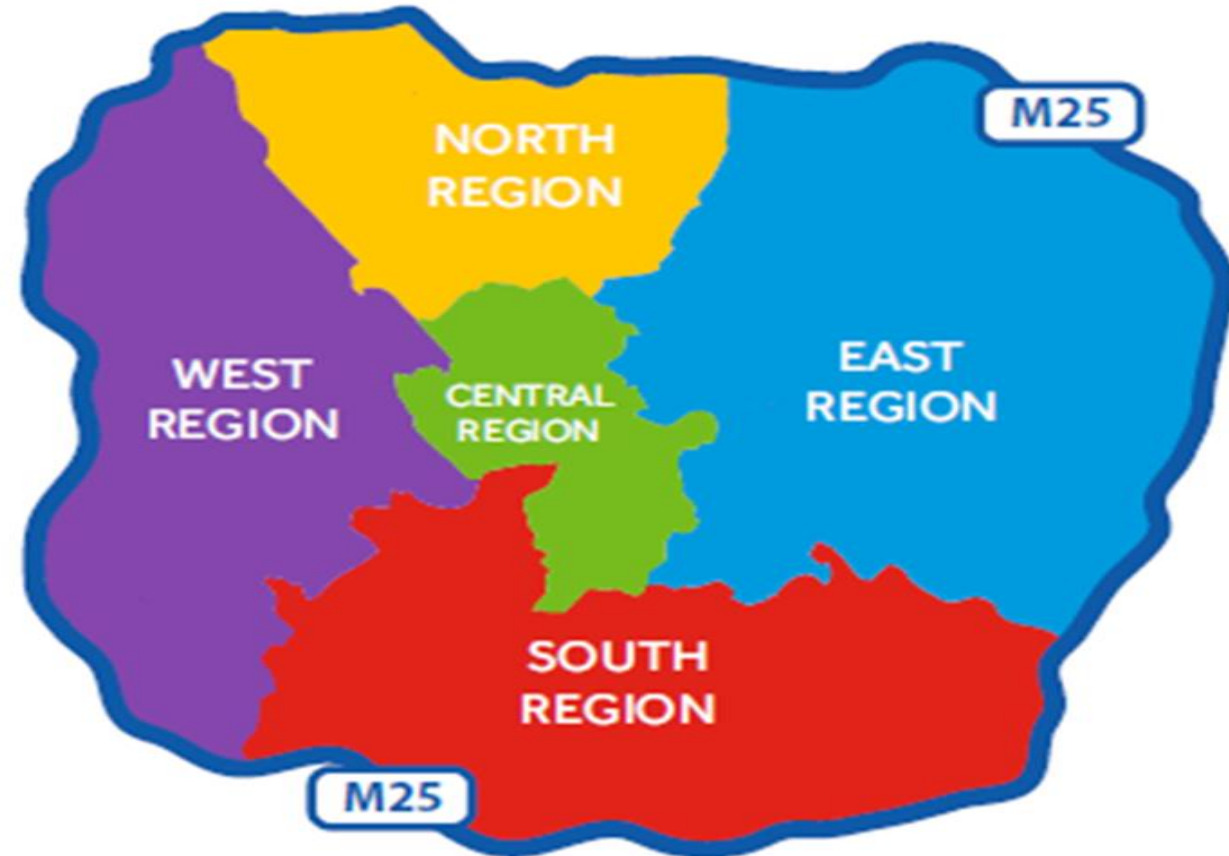
BR1 – BR8
CR0, CR3 - CR9,
CR44, CR90
DA1 - DA8,
DA10, DA18
KT3 - KT6, KT17 -
KT18, KT22
SE1 - SE28
SW2 - SW24

West

HA0 - HA9
KT1 - KT9
NW1 - NW11
SLO, SL3
SW2 - SW20
TW1 - TW20
UB1 - UB11,
UB18
W2 - W14
WD2 - WD25

Central

EC1 - EC4
SW1
W1
WC1
WC2A, WC2B,
WC2E, WC2H,
WC2N, WC2R



Terminology

- **SProc.Net** - the system used to manage the DPS.
- *adam* – the company that owns the SProc.Net system.
- **Accreditation and Enrolment** – Selection criteria required to be met to be approved on the DPS.
- **Supplier Agreement** – Overarching Terms and Conditions.
- **Requirement** – a [package/service/project/works] that needs to be delivered.
- **Offer** – a Tender Response.
- **Service Agreement** – a contract to deliver a [package/service/project/works].
- **Call Off Contract** – The specific LCP Member terms and Conditions.
- **Service Receipt** – the receipt/invoice for the delivery of the [package/service/project/works].
- **Self Bill** – System Generated Invoice.

System Demo

- Accreditation and Enrolment Process
- Responding to Requirements (the Offer)
- Responding to a Service Agreement (Contract)
- Creating a Service Receipt

Enrolments


▶ All

▾ All (Filtered on *Supplier Name*) 1


	Enrolment #	Accreditation # [*]	Status	Date Submitted [*]	Original Date Approved [*]	Date Updated [▼] [*]	Accreditation on Expired [*]	Supplier Name
▾ ✖							?	
▶ 🔍	EN14039	AC15176	Approved	14/12/2016 13:53	27/01/2017 11:43	28/11/2018 10:54	<input type="checkbox"/>	



Document Type	Download File	I Agree To The Terms Of The Document	I Am Authorised To Agree
	Download File	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Download File	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Export 

Document Type	File Name	Issue Date	Issue Number	Expiry Date
Ability	Employer Liability only.pdf	01/05/2018	5247753	30/04/2019
	NIG and Fusion combined.pdf	01/05/2018	5247753	30/04/2019
Professional Indemnity Insurance	Professional Indemnity Insurance 16.7.18-15.7.19..pdf	16/07/2018	24/BQ/13322847/07	15/07/2019

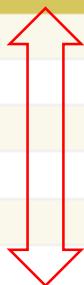
Export 

Question Type	#	Question Text	Answer
	1	Can your organisation confirm that it has read and understood the DPS Entry and Operation Guide Parts 1 and 2 which are located at http://demand.sproc.net ? These are very important documents to read prior to applying to join the DPS as a supplier.	Yes
	2	If applicable, please enter the name of your organisation's immediate parent company. If this is not applicable, please enter N/A.	N/A
	3	If applicable, please enter the name of your organisation's ultimate parent company. If this is not applicable, please enter N/A.	N/A
	4	Please specify what legal entity your organisation is.	Limited Company
	5	Is your organisation a Voluntary, Community and Social Enterprise (VCSE)?	No
	6	Does your organisation consider itself to be a small and medium-sized enterprise (SME), based on the European Union definition - http://ec.europa.eu/growth/smes/business-friendly-environment/sme-definition/index_en.htm ?	Yes
	7	Is your organisation a Sheltered Workshop?	No
	8	Is your organisation a Public Service Mutual?	No

Service Categories **6**

Service Category

- Hard Landscaping
- Play Inspection
- Play Maintenance
- Soft Landscaping
- Tree Maintenance -Planned
- Tree Maintenance -Reactive



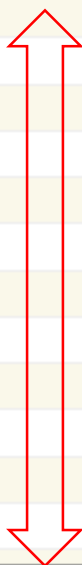
Messages **0**

New

There are no records to display.

Activity **12**

Activity Type	Date Created	Created By	Comments
Enrolment Approved	28/11/2018 10:54	Tim Pyall	
Enrolment Pending Approval	28/11/2018 10:12	Ben Cater	
Enrolment Accepted	28/11/2018 10:12	Ben Cater	
Enrolment Review Passed	28/11/2018 10:12	Ben Cater	
Enrolment Pending Review	19/10/2018 10:31	Tina Salmon	
Enrolment Documents Re-uploaded	19/10/2018 10:31	Tina Salmon	
Enrolment Approved	27/01/2017 11:43	James Hunt	
Enrolment Pending Approval	14/12/2016 16:28	Sonica Janjuha	
Enrolment Accepted	14/12/2016 16:28	Sonica Janjuha	
Enrolment Review Passed	14/12/2016 16:27	Sonica Janjuha	
Enrolment Submitted	14/12/2016 13:53	Tina Salmon	
Enrolment Created	25/11/2016 14:52	Tina Salmon	



Requirement # : RQ84600
 Service Template : Architectural Construction Engineering Services
 Service Category : Architectural Design Services
 Client : London Construction Programme (LCP)
 Client Location : London Borough of Haringey
 Justification : New Requirement Identified
 Status : Open

Client Owner : Lisa Bliss
 Client Manager : Lisa Bliss
 Start Date : 28/02/2019
 End Date : 25/12/2019
 Offer End Date : 01/02/2019 12:30

Distribution Group : East – Above £250K
 Geographic Area : East

This is where a description of the project would be visible

The Headlines

This requirement is currently open for Offers. The open for Offers period closes on Friday February 1 2019 at 12:30.

- ▶ Offer Documents 0
- ▶ Profile 2
- ▶ Requirement Documents 1
- ▶ Subjective Codes 0
- ▶ Qualifications 0
- ▶ Questions And Answers 0
- ▶ Report Map
- ▶ Suppliers 1

Admin

- ▶ Printable Detail

Transactions

- ▶ All Offers 0
- ▶ Shortlisted Offers 0
- ▶ Service Agreements 0
- ▶ Transaction Activity

Price Weight : 0.60
Client Review Weight : 0.40

Profile 2

Question	Max Score	Sort Order	Locked
This is where i would ask a Quality question	5	1	<input type="checkbox"/>
further questions or responses would be asked here	5	2	<input type="checkbox"/>

Documents 1

Export 


Document Type	Document Name	Required
Instruction for Submission	This is a blank document.docx	<input type="checkbox"/>

Features 2

Attribute

I confirm that by submitting an offer, I am bound to deliver the service as specified under the terms of the DPS, which are detailed at <http://demand.sproc.net>. In addition to this, by submitting an offer, I am bound to deliver the service in accordance with the requirement issued and this subsequent submission.

By ticking this Feature I understand that self-billing is applicable under this Requirement and I will not submit an invoice to the Contracting Authority. Further information can be found at <http://demand.sproc.net>

Live Chat  2

Features 2

Attribute

I confirm that by submitting an offer, I am bound to deliver the service as specified under the terms of the DPS, which are detailed at <http://demand.sproc.net>. In addition to this, by submitting an offer, I am bound to deliver the service in accordance with the requirement issued and this subsequent submission.

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Milestones 2

Deliverable	Description	Start Date	Delivery Date	Status
stage one	might be at a specific stage of the project	07/03/2019	09/03/2019	Active
stage two	another stage of the project as defined by the LCP Member	12/03/2019	30/03/2019	Active

Default Rates 0

Requirement Messages 0

New

[Accreditations](#)[Enrolments](#)[Requirements](#)[Offers](#)[Service Agreements](#)[Service Receipts](#)[Invoices](#)[SRM](#)[Reports](#)[Admin](#)[Help](#)

Service Agreement # : SA367258
Service Template : Tree Maintenance -Planned - Parks
Supplier : [Redacted]
Client : London Borough of Haringey - Parks and Leisure
Client Location : River Park House
Status : Pending Approval
Requirement # : RQ398846
Offer # : OF646653

Supplier Contact : [Redacted]
Client Owner : David Theakston
Client Manager : David Theakston

Start Date : 03/01/2019
End Date : 31/03/2019

[▶ Service Agreement Notes 0](#)[▶ Subjective Codes 1](#)

Admin

[▶ Approvers 8](#)[▶ Adjustment Receipt Approvers 0](#)[▶ Change Order Approvers 0](#)[▶ Printable Detail](#)[▶ Receipt Approvers 0](#)[▶ Show Report Map](#)

Transactions

[▶ All Intermissions 0](#)[▶ Change Orders 0](#)[▶ Transaction Activity](#)

[Accreditations](#)[Enrolments](#)[Requirements](#)[Offers](#)[Service Agreements](#)[Service Receipts](#)[Invoices](#)[SRM](#)[Reports](#)[Admin](#)[Help](#)

Status: Active

Supplier: 7657 Testing - 18 Abbeycroft

Service Template: Administrative development project services

Service Category: General Advice on Estates and Property Management

Supplier Contact: testerererer tes

Start Date: 07/11/2018

— New Service Receipt

End Date: *

11/11/2018

18/11/2018

02/12/2018

09/12/2018

16/12/2018

23/12/2018

30/12/2018

06/01/2019

13/01/2019

20/01/2019

Service Category: General Advice on Estates and Property Management

Supplier Contact: testererer tes

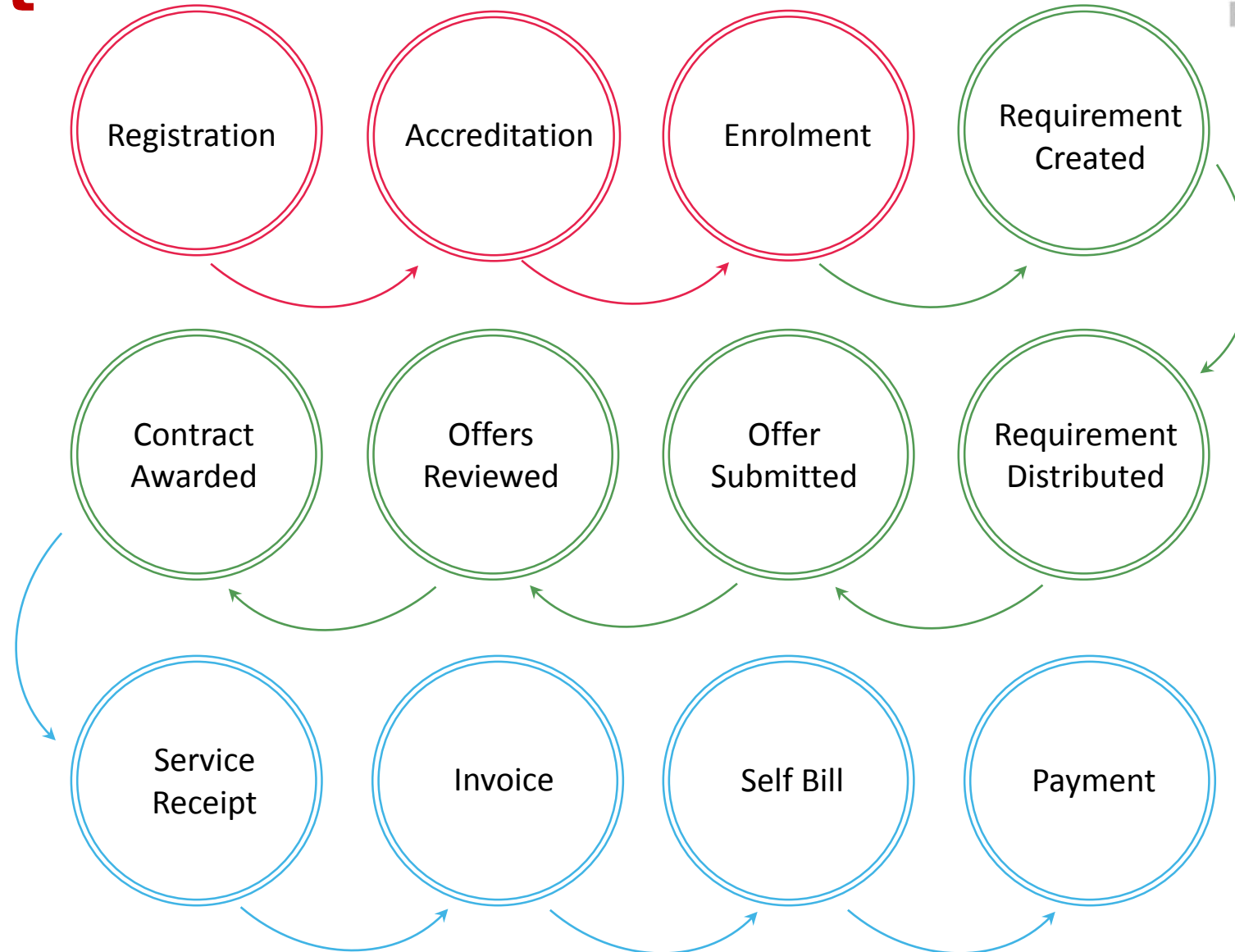
Start Date: 07/11/2018

Receipt Deliverables

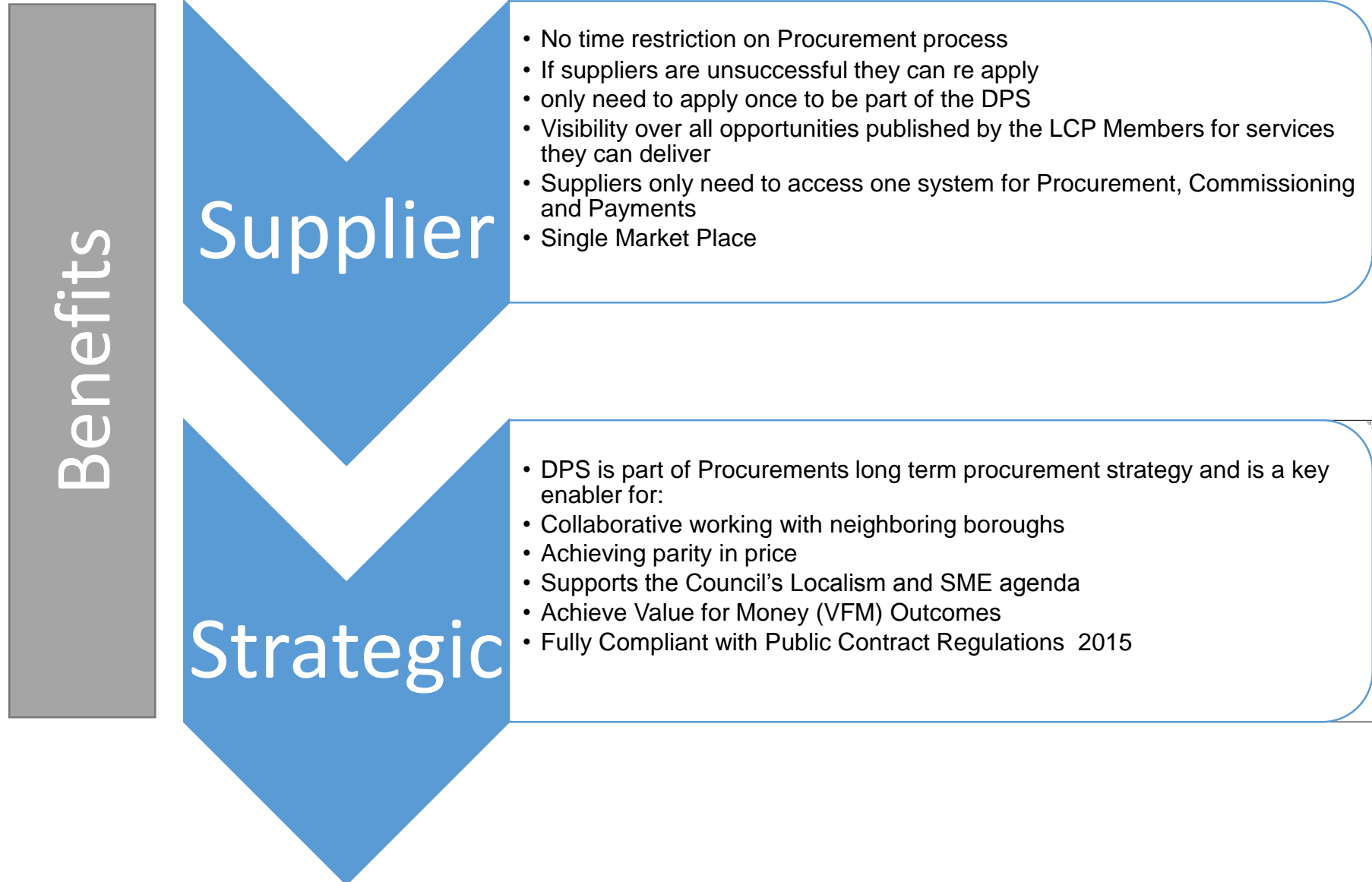
Item Type	Item Date	Deliverable	Cost Code *	Select
Milestone <input type="checkbox"/>	<input type="text" value="07/11/2018"/>	Milestone 1	<input type="text" value="12345"/> <input type="checkbox"/>	<input checked="" type="checkbox"/>
Milestone <input type="checkbox"/>	<input type="text" value="07/11/2018"/>	Milestone 3	<input type="text" value="12345"/> <input type="checkbox"/>	<input type="checkbox"/>
Milestone <input type="checkbox"/>	<input type="text" value="07/11/2018"/>	Milestone 2	<input type="text" value="12345"/> <input type="checkbox"/>	<input type="checkbox"/>
Subtotal				Units: 1

Cancel

Finish



Key Benefits



Next Steps

- Time lines
 - Establishment
 - Go live

Where can I see the Accreditation and Enrolment Documents

<http://demand.sproc.net/Clients>

Further questions contact the DPS team on:

DPS-Enquiries@haringey.gov.uk

QUESTIONS?

