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Application Guide

Midlands and Lancashire Commissioning Support Unit

Care Homes (Staffordshire) 2020



Midlands and Lancashire Commissioning Support Unit - Application Guide

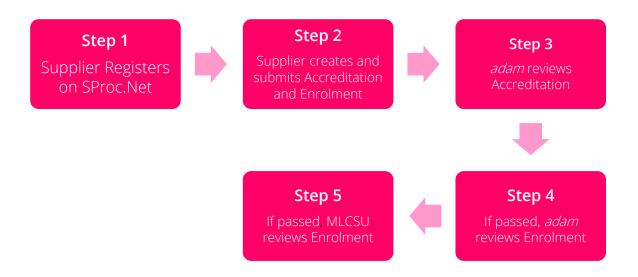
Midlands and Lancashire Commissioning Support Unit (MLCSU) will be working with *adam* HTT Ltd to implement a new DPS called Care Homes (Staffordshire) 2020.

This document will cover the following:

- Registration applicable for Providers new to SProc.Net
 - Add Users
 - Add locations
- Accreditation information required
- Enrolment information required
- Next Steps

How to join SProc.Net

The step by step process to be completed online is as follows:



Please note that if either the Accreditation or the Enrolment is failed, the Provider will receive feedback from *adam* so that amendments can be made (where possible). Equally if the Enrolment is Rejected by MLCSU the Provider will receive feedback so amendments can be made (where possible). Typically, the cycle of these steps will take a maximum of 10 working days.

Registration



Register

You must register your business on the system (https://www.sproc.net). If your office/facility is part of a larger parent group, then head office should register on SProc.Net. The below shows what is required:

- Business name
- Registered trading name (if different from the above)
- Business tax/VAT number
- Charity registration number (charities only)
- Company registration number (companies only)
- SME status
- Registered business address (Address line 1, City, Postcode etc.)
- Telephone number
- Email address

Add a System User

Once the company details have been filled in, you will be taken to a page to create a system User for head office which will require the following:

- First name
- Last name
- Job title
- Email address

Once the above fields have been completed and the first User has been created, they will receive a username and temporary password. Upon logging into SProc.Net the User will be prompted to change their password. The User will have the ability to create other Users for their organisation.

Add a Location

It is possible to add further locations once the company has been registered on SProc.Net. You will need to add each Care Home as a location.

To add a location, go to the Admin tab > My Company > Locations > New, and then follow the steps to fill in the details for the location. This will include:

- Location display name
- Address



For further details and support on how to complete this registration process, please visit the 'Contact us' page at http://demand.sproc.net or email our supplier engagement team directly at supplychains@useadam.co.uk.



Accreditation & Enrolment

The Accreditation and Enrolment is the application criteria to join the DPS. The tables below show the questions which the Provider will have to respond to. Some questions will only have to be answered depending on the response to another question.

Accreditation

To start a new Accreditation, you will need to select the following:

Client: Midlands and Lancashire Commissioning Support Unit

Category: Care Homes (Staffordshire) 2020

This table shows the questions which will need to be completed as part of your Accreditation. Please note that every question requires an answer; if the question is not applicable to your organisation you must insert N/A to submit your Accreditation.

0	Company Information	Trigger /
Q		Response
1	Name of legal entity or sole-trader	
2	Registered office address (if applicable)	
3	Registered website address (if applicable)	
4	What is the legal entity type of your organisation	
5	If Other, please specify the legal entity type of your organisation	4 (Other)
6	Date of registration in country of origin	
7	Company registration number (if applicable)	
8	Charity registration number (if applicable)	
9	Head office DUNS number (if applicable)	
10	Registered VAT number	
	If applicable, is your organisation registered with the appropriate	
11	professional or trade register(s) in the member state where it is established?	
12	Please provide the relevant details, including the registration number(s)	11 (Yes)
	Is it a legal requirement in the state where you are established for you to	
13	possess a particular authorisation, or be a member of a particular	
	organisation in order to provide the services specified in this procurement?	
14	Please provide additional details of what is required and confirmation that	13 (Yes)
14	you have complied with this.	15 (163)
15	Please provide additional details of what is required and confirmation that	
13	you have complied with this.	



	Relevant classifications (state whether you fall within one of these, and if so	
1.6	which one)	
	Voluntary Community Social Enterprise (VCSE)	
16	Sheltered Workshop	
	Public service mutual	
	N/A	
	Are you a Small, Medium or Micro Enterprise (SME)? See EU definition of SME:	
17	http://ec.europa.eu/enterprise/policies/sme/facts-figures-analysis/sme-	
	definition/	
	Details of Persons of Significant Control (PSC), where appropriate:	
	- Name	
	- Date of birth	
	- Nationality	
	- Country, state or part of the UK where the PSC usually lives	
	- Service address	
	- The date that they became a PSC in relation to the company (for existing	
	companies the 6 April 2016 should be used)	
	- Which of the following conditions for being a PSC are met	
	- Over 25% up to (and including) 50%,	
18	- More than 50% and less than 75%,	
	- 75% or more.	
	- 75% of more.	
	(Please enter N/A if not applicable)	
	UK companies, Societas Europaea (SEs) and Limited Liability Partnerships	
	(LLPs) will be required to identify and record the people who own or control	
	their company. Companies, SEs and LLPs will need to keep a PSC register, and	
	must file the PSC information with the central public register at Companies	
	House. See PSC guidance.	
	Details of immediate parent company:	
	- Full name of the immediate parent company	
	- Registered office address (if applicable)	
19	- Registration number (if applicable)	
	- Head office DUNS number (if applicable)	
	- Head office VAT number (if applicable)	
	(Please enter N/A if not applicable)	
	Details of ultimate parent company:	
	- Full name of the immediate parent company	
20	- Registered office address (if applicable)	
	- Registration number (if applicable)	
	- Head office DUNS number (if applicable)	
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	- Head office VAT number (if applicable)	
	(Please enter N/A if not applicable)	
21	Are you bidding as the lead contact for a group of economic operators?	
22	What is the name of the group of economic operators? Please enter N/A if	21 (Yes)
	not applicable.	
	Proposed legal structure if the group of economic operators intends to form	
23	a named single legal entity prior to signing a contract, if awarded. If you do	21 (Yes)
	not propose to form a single legal entity, please explain the legal structure.	
24	Are you or, if applicable, the group of economic operators proposing to use	
24	sub-contractors?	
25	Please confirm you have uploaded additional details for each sub-contractor	24 (Yes)
25	in the downloadable template.	24 (TES)

Documents	
Supplier Agreement	Click on the document to open it and read. Return to the Accreditation and tick the corresponding boxes to electronically sign this document. 'I agree to the terms of the document' 'I am authorised to agree'
Declaration Statement	Click on the document to open it and read. Return to the Accreditation and tick the corresponding boxes 'I agree to the terms of the document' 'I am authorised to agree'
Sub-Contractor Information (Optional)	If you have selected 'Yes' to Q24, you will need to upload the Sub-Contractor document, complete, and then reupload in the documents field

Enrolment

Once the Accreditation is complete, the Enrolment can be started. Each Care Home needs an Enrolment because the Enrolment is where the services you can provide are selected.

Please note that every question requires an answer; if the question is not applicable to your organisation you must insert N/A to submit your Accreditation.



	Company Information	Trigger /
Q		Response
1	Has your organisation completed the European Single Procurement Document? https://ec.europa.eu/tools/espd/filter?lang=en (This is an electronic self-declaration document to be submitted by suppliers interested in tendering for contracts to public bodies located anywhere within the European Union. Created under the EU's 2014 Directive on Procurement the ESPD is intended to simplify the process of qualification for tendering by permitting businesses to self-declare that they meet the necessary regulatory criteria or commercial capability requirements of the public authority concerned, without needing to submit proof unless subsequently selected as the appointed contractor. The supplier must state that they are able, upon request and without delay, to provide the supporting documents necessary to prove compliance.	
2	Regulations 57(1) and (2) The detailed grounds for mandatory exclusion of an organisation are set out on this web page: https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/551130 /List_of_Mandatory_and_Discretionary_Exclusions.pdf Please indicate if, within the past five years you, your organisation or any other person who has powers of representation, decision or control in the organisation been convicted anywhere in the world of any of the offences within the summary below and listed on the webpage Participation in a criminal organisation - Corruption - Fraud - Terrorist offences or offences linked to terrorist activities - Money laundering or terrorist financing - Child labour and other forms of trafficking in human beings	
3	If you have answered 'yes' to the question above, Please provide further details; - Date of conviction, specify which of the grounds listed the conviction was for, and the reasons for conviction, - Identity of who has been convicted - If the relevant documentation is available electronically please provide the web address, issuing authority, precise reference of the documents.	2 (Yes)
4	If you have answered Yes to any of the questions above. have measures been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (self-cleansing)	2 (Yes)



	Regulation 57(3)	
5	Has it been established, for your organisation by a judicial or administrative decision having final and binding effect in accordance with the legal provisions of any part of the United Kingdom or the legal provisions of the country in which the organisation is established (if outside the UK), that the organisation is in breach of obligations related to the payment of tax or social security contributions?	
	Please provide further details. Please also confirm you have paid, or have entered into a binding arrangement with a view to paying, the outstanding sum including where applicable any accrued interest and/or fines.	
6	Please Note: The authority reserves the right to use its discretion to exclude a potential supplier where it can demonstrate by any appropriate means that the potential supplier is in breach of its obligations relating to the non-payment of taxes or social security contributions.	5 (Yes)
7	Regulation 57 (8) The detailed grounds for discretionary exclusion of an organisation are set out on this web page, which should be referred to before completing these questions. Please indicate if, within the past three years, anywhere in the world any of the following situations have applied to you, your organisation or any other person who has powers of representation, decision or control in the organisation. - Breach of environmental obligations - Breach of labour law obligations - Bankrupt or is the subject of insolvency or winding-up proceedings, where the organisation's assets are being administered by a liquidator or by the court, where it is in an arrangement with creditors, where its business activities are suspended or it is in any analogous situation arising from a similar procedure under the laws and regulations of any state - Guilty of grave professional misconduct - Entered into agreements with other economic operators aimed at distorting competition - Aware of any conflict of interest within the meaning of regulation 24 due to the participation in the procurement procedure - Been involved in the preparation of the procurement procedure - Shown significant or persistent deficiencies in the performance of a substantive requirement under a prior public contract, a prior contract with a contracting entity, or a prior concession contract, which led to early termination of that prior contract, damages or other comparable sanctions	
8	Please provide further details.	7 (Yes)



	- Date of conviction, specify which of the grounds listed the conviction was			
	for, and the reasons for conviction.			
	- Identity of who has been convicted.			
	- If the relevant documentation is available electronically please provide the			
	web address, issuing authority, precise reference of the documents.			
9	Have measures been taken to demonstrate the reliability of the organisation	7 (Yes)		
	despite the existence of a relevant ground for exclusion? (self-cleansing)			
	Regulation 57 (8)			
	Please indicate if, within the past three years, anywhere in the world any of			
	the following situations have			
	applied to you, your organisation or any other person who has powers of			
	representation, decision or control in the organisation.			
	- The organisation is guilty of serious misrepresentation in supplying the			
	information required for the verification of the absence of grounds for			
10	exclusion or the fulfilment of the selection criteria			
10	- The organisation has withheld such information			
	- The organisation is not able to submit supporting documents required			
	under regulation 59 of the Public Contracts Regulations 2015			
	- The organisation has influenced the decision-making process of the			
	contracting authority to obtain confidential information that may confer			
	upon the organisation undue advantages in the procurement procedure, or			
	to negligently provided misleading information that may have a material			
	influence on decisions concerning exclusion, selection or award			
	Please provide further details.			
	- Date of conviction, specify which of the grounds listed the conviction was			
	for, and the reasons for conviction.			
11	- Identity of who has been convicted.	10 (Yes)		
	- If the relevant documentation is available electronically please provide the			
	web address, issuing authority, precise reference of the documents.			
	Have measures been taken to demonstrate the reliability of the organisation			
12	, e	10 (Yes)		
	despite the existence of a relevant ground for exclusion? (self-cleansing)			
13	Are you able to provide a copy of your audited accounts for the last two years,	13 (No)		
	if requested?			
	If no, can you provide one of the following: answer with Y/N in the relevant			
	box.			
	A statement of the turnover, Profit and Loss Account/Income Statement,			
14	Balance Sheet/Statement of Financial Position and Statement of Cash Flow			
	for the most recent year of trading for this organisation			
	or			
	A statement of the cash flow forecast for the current year and a bank letter			
	outlining the current cash and credit position.			



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	or Alternative means of demonstrating financial status if any of the above are not available (e.g. forecast of turnover for the current year and a statement of funding provided by the owners and/or the bank, charity accruals accounts or an alternative means of demonstrating financial status).	
15	Where we have specified a minimum level of economic and financial standing and/ or a minimum financial threshold within the evaluation criteria for this procurement, please self-certify by answering 'Yes' or 'No' that you meet the requirements set out.	
16	Are you able to provide parent company accounts if requested to at a later stage?	15 (Yes)
17	If yes, would the parent company be willing to provide a guarantee if necessary?	16 (Yes)
19	If no, would you be able to obtain a guarantee elsewhere (e.g. from a bank)? Please provide details of up to three contracts, in any combination from either the public or private sector; voluntary, charity or social enterprise (VCSE) that are relevant to our requirement. VCSEs may include samples of grant-funded work. Contracts for supplies or services should have been performed during the past three years. Works contracts may be from the past five years. The named contact provided should be able to provide written evidence to confirm the accuracy of the information provided below. Consortia bids should provide relevant examples of where the consortium has delivered similar requirements. If this is not possible (e.g. the consortium is newly formed or a Special Purpose Vehicle is to be created for this contract) then three separate examples should be provided between the principal member(s) of the proposed consortium or Special Purpose Vehicle (three examples are not required from each member). Where the Supplier is a Special Purpose Vehicle, or a managing agent not intending to be the main provider of the supplies or services, the information requested should be provided in respect of the main intended provider(s) or subcontractor(s) who will deliver the contract.	
20	Please confirm you will complete the template attached Where you intend to sub-contract a proportion of the contract, please demonstrate how you have previously maintained healthy supply chains with your sub-contractor(s)	



	Evidence should include, but is not limited to, details of your supply chain			
	management tracking systems to ensure performance of the contract an including prompt payment or membership of the UK Prompt Payment Cod			
	(or equivalent schemes in other countries)			
	Please enter N/A if you do not sub-contract.			
	If you cannot provide at least one example for questions 19, in no more than			
21	500 words please provide an explanation for this e.g. your organisation is a	10 (No)		
21	new start-up or you have provided services in the past but not under a	19 (No)		
	contract.			
	Are you a relevant commercial organisation as defined by section 54			
22	("Transparency in supply chains etc.") of the Modern Slavery Act 2015 ("the			
	Act")?			
	If you have answered yes to question 22 are you compliant with the annual			
	reporting requirements contained within Section 54 of the Act 2015?			
23		22 (Yes)		
	Please provide the relevant url to view the statement. If no please provide an			
	explanation			
	Please self-certify whether you already have, or can commit to obtain, prior			
	to the commencement of the contract, the levels of insurance cover indicated			
	below:			
24	Employer's (Compulsory) Liability Insurance = £10m			
	*It is a legal requirement that all companies hold Employer's (Compulsory)			
	Liability Insurance of £5 million as a minimum. Please note this requirement			
	is not applicable to Sole Traders.			
	Please self-certify whether you already have, or can commit to obtain, prior			
25	to the commencement of the contract, the levels of insurance cover indicated			
	below:			
	Public Liability Insurance = £5m			
	Please self-certify whether you already have, or can commit to obtain, prior			
26	to the commencement of the contract, the levels of insurance cover indicated			
	below:			
	Medical Malpractice Insurance = £5m			
	Please confirm you have uploaded your most recent service provider CQC			
27	certificate. If you have yet to be inspected, please upload a document to			
27	explain this. Please note that this document must include both your CQC			
	Provider ID and CQC Location ID for the location being enrolled.			



	Please confirm that you have downloaded a copy of the NHS Standard	
28	Contract, and that you agree to sign and upload this document as part of this	
	Enrolment.	
29	Please self-certify that your organisation has a Health and Safety Policy that	
	complies with current legislative requirements.	
20	Please self-certify that your organisation has a General Data Protection Policy	
30	that complies with current legislative requirements.	
	Please self-certify that your organisation has a Sustainability or	
31	Environmental Policy or Statement that complies with current legislative	
	requirements.	
32	Please outline how you contribute to environmental sustainability in the	
52	course of your business.	
33	Please self-certify that your organisation has a Diversity or Equality	
33	Statement that complies with current legislative requirements.	
34	Please outline how you ensure diversity and inclusion in the workplace.	
	Please confirm that you have uploaded a copy of your organisation's	
35	Business Continuity Plan to demonstrate how your organisation will respond	
33	to circumstances that may affect the day to day running of your business (eg.	
	telephone lines down, bad weather, unpredictable staff sickness).	
36	Please outline any continued training and development processes and	
	opportunities provided to ensure continued quality of care.	
	Please demonstrate how your organisation ensures that all staff who are	
	employed (including agency workers who are utilised) have undergone a	
37	Disclosure Barring Service check and have been assessed to be suitable to	
	work with vulnerable adults. This will include as a minimum how your	
	organisation ensures that renewals are undertaken every three years or as	
	per current legislation.	
	Please demonstrate how, where applicable, your organisation ensures that	
38	all staff who are employed (including agency workers who are utilised) have	
	undergone a check for overseas convictions for time spent abroad and have	
	been assessed to be suitable to work with vulnerable adults.	
26	Please describe how all employees involved in direct delivery of services	
39	understand and recognise issues relating to the safeguarding of vulnerable	
	adults in line with legislative and best practice requirements.	
40	Please confirm you understand that site visits may be conducted as part of a	
	supplier appraisal process.	



Documents	
NHS Standard Contract	Please upload a signed copy of the NHS Standard Contract, which can be downloaded from the download documents section.
Service Provider CQC Registration Certificate	Please upload a copy of the Service Provider Certificate, NOT the Registered Manager Certificate. Q27 Pages must be uploaded to show both the Provider ID and the Location ID of the location that is being enrolled.
Financial Information	Please upload copies of the required financial documentation, as requested in Q13-18, as applicable.
Contract Examples	Please download the contract examples template from the download documents section. Complete this for up to three contracts and reupload as stated in Q19
Business Continuity Plan	Please upload your business continuity plan as requested in Q35
Employers Liability Insurance	Please upload your Employers Liability (including volunteers) Insurance Policy (£10m) as stated in Q24.
Public Liability Insurance	Please upload your Public Liability Insurance (including Loss or damage to Service Users' personal effects) (£5m) as stated in Q25
Medical Malpractice Insurance	Please upload your Medical Malpractice Insurance of £5m as stated in Q26
European Single Procurement Document (Optional)	Please upload a copy of the relevant evidence to having already completed a European Single Procurement Document, as outlined in Q1

Service Categories

The Service Categories below show a breakdown of the services which the MLCSU includes under the Care Homes (Staffordshire) Category. You will need to select all the Service Categories which apply to the care home location. These are:

• Challenging behaviour



- Dementia
- Functional mental health
- End of life
- General nursing care
- Learning disability Nursing
- Learning disability Residential
- Physical disability Residential
- FNC High
- FNC Single

Bank Details

You will also be provided with a space to enter your Bank Details for payment purposes.

Next Steps

Now you are aware of the on-boarding criteria and minimum standard you must meet to be accepted on to this DPS, you can review the Operational Guide to see how the MLCSU intends to run the DPS. This can be found on http://demand.sproc.net.

Alternatively, you can go straight to SProc.Net and follow the steps in this guide to complete your Accreditation and Enrolment.

